

Advance Conference Guide

Customer Edition

Customer Days: July 12-15, 2011

Gaylord National Hotel and Convention Center | Washington, DC

Register early to take advantage of:

- Lowest rates
(starting at just \$595*)
- Preferred sessions
- Preferred accommodations
- NEW 4-month payment plan

[Register Now](#)

* The \$595 rate is available to Sage Summit alumni and groups of three or more associates. [See page 41 for details.](#)

Please Join Us for Sage Summit 2011.

Dear Valued Customer,

Each year, the Sage customer community gathers at Sage Summit to learn better, faster, and smarter ways of working. We invite you to attend this vibrant event, which has quickly become the single best opportunity to learn tips, techniques, and best practices that will help you fully capitalize on the capabilities of your Sage solutions.

You asked. We listened.

Since our last Sage Summit conference, we've been working closely with our customers to hone and refine the conference. Activities like our 2010 Sage Summit Virtual Event provided customers the opportunity to vote on session content, speakers, and conference activities. As a result, we've zeroed in on key business challenges and put together an event that offers the most relevant training and networking you'll find. All with the goal of ensuring you have a tremendous conference experience.

Takeaways and best practices you can implement right away.

Sage Summit offers greater value to the Sage community than conventional industry-focused events because it blends product-focused instruction, industry-specific insight, and face-to-face networking opportunities into one inspired conference. So roll up your sleeves and prepare yourself to learn new ways of accelerating productivity in your organization.

We look forward to collaborating with you at Sage Summit and helping you gain a more complete understanding of your Sage solution's capabilities.

Sincerely,
Sage North America



Register Now

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Experience

Experience : Who Should Attend

An Equal Opportunity Experience

Sage Summit offers something for everyone—from new users to power users and everyone in between. You might say it's an equal opportunity experience. No matter your job role, expect immediate takeaways. Fundamental and advanced. Tactical and strategic. Big picture and granular. Attend and be the wiser.

If you're a business leader, product end user, or IT staffer for an organization that runs one or more of the following Sage solutions, you won't want to miss Sage Summit 2011:

- Sage Abra HRMS
- Sage BusinessVision Accounting
- Sage BusinessWorks Accounting
- Sage DacEasy
- Sage ERP Accpac
- Sage ERP MAS 90
- Sage ERP MAS 200
- Sage ERP MAS 500
- Sage ERP X3
- Sage FAS Canada Fixed Assets
- Sage FAS Fixed Assets
- Sage FAS Gov Fixed Assets
- Sage FAS Nonprofit Fixed Assets
- Sage Fund Accounting (formerly MIP)
- Sage Fundraising 50
- Sage Fundraising 100
- Sage Health Network
- Sage HealthPro
- Sage Intergy
- Sage Intergy CHC
- Sage Intergy EHR
- Sage Intergy PACS
- Sage Intergy RIS
- Sage Master Builder
- Sage Medical Manager
- Sage MedWare
- Sage MENDS
- Sage Millennium
- Sage Peachtree
- Sage Peachtree Quantum
- Sage PFW ERP
- Sage Pro ERP
- Sage SalesLogix
- Sage Timberline Enterprise
- Sage Timberline Office
- Sage TimeSheet
- Sage Timeslips
- Sage Transaction Services
- SageCRM
- SageCRM.com



Register Now

Experience Why Attend

Capitalize on the Full Value of Your Sage Solution.

You have the right tools to improve efficiency and results. Sage Summit will help you take the next step and make sure you're using them to their fullest potential. The tips, techniques and best practices you'll gain here will accelerate productivity and improve the way you work.

Join the brightest minds in the software industry and:

- Share real-world experiences and knowledge with fellow software users and Sage business partners.
- Gain unparalleled access to Sage product managers, technical experts, customer support specialists, and executives.
- Build your schedule based on a full complement of over 400 breakout sessions, workshops, and labs.
- Discover a wide range of products and services from Sage and our authorized development partners that you can leverage to achieve your strategic business objectives.

Justify Your Trip to Sage Summit

Do you need help justifying the business value of attending Sage Summit 2011? We've put together an air-tight business case that outlines the reasons why attending is an investment that will pay dividends long after the conference has ended.

[Click here to download the Justify Your Case for Sage Summit letter](#), adapt it to fit your specific situation, hand it to your manager, and get the budget approval you need.

Go Green With Sage

Sage is pleased to offer conference attendees the option to volunteer to not receive printed materials at the conference. The majority of guides, handouts, and other information will be accessible via laptop, smart phone, or at kiosks located throughout the conference center.

Look for your option to "Go Green With Sage" when you register online.



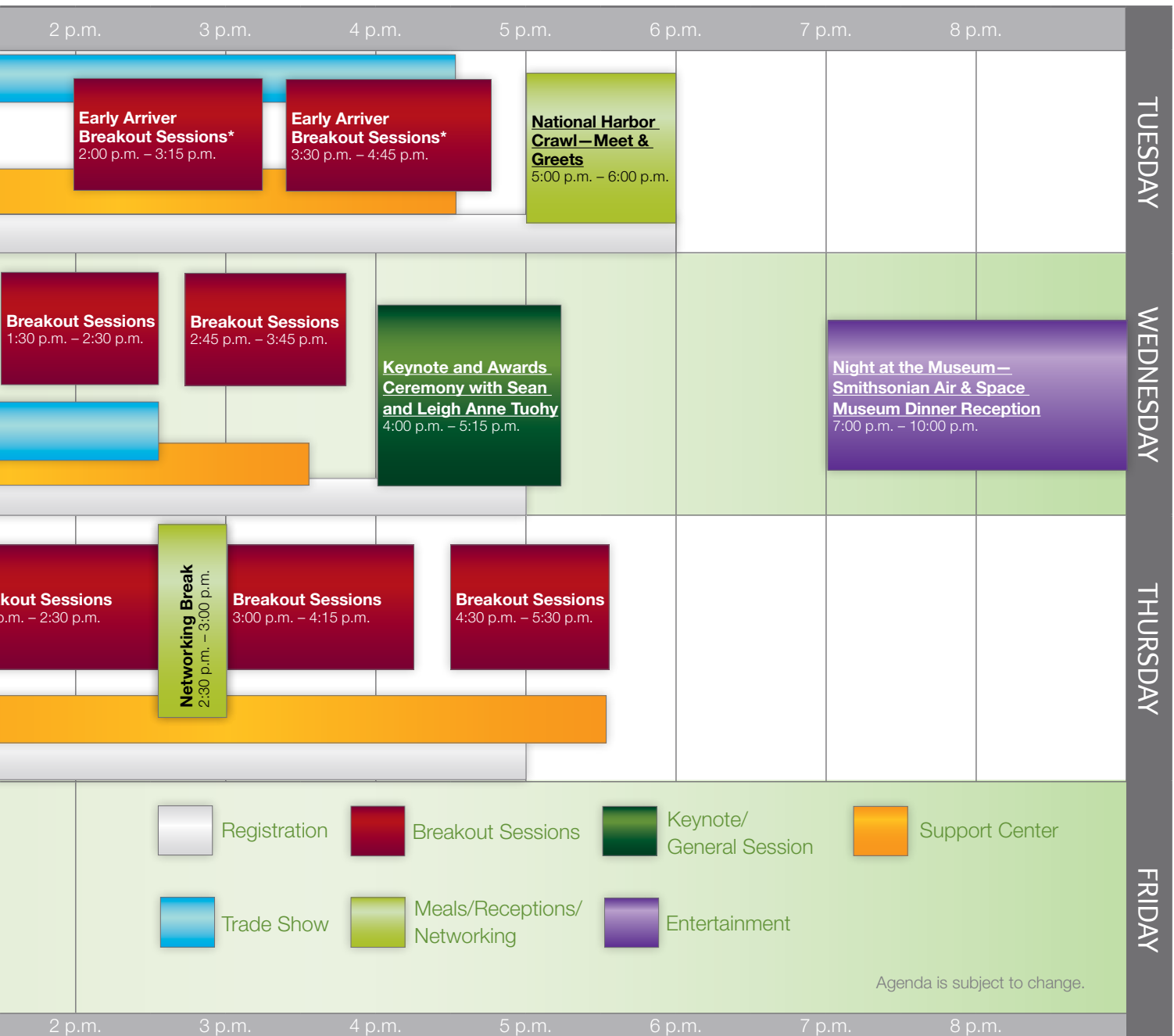
Experience

Experience : Agenda at a Glance

	7 a.m.	8 a.m.	9 a.m.	10 a.m.	11 a.m.	12 p.m.	1 p.m.
TUESDAY July 12 <small>Optional Arrival Day</small>					Welcome Hospitality Coffee Bar and Trade Show 10:00 a.m. – 11:00 a.m.	Trade Show 10:00 a.m. – 4:30 p.m.	
							Lunch and Trade Show 12:00 p.m. – 1:30 p.m.
		Support Center 8:00 a.m. – 4:30 p.m.					
		Registration Open 7:30 a.m. – 6:00 p.m.					
WEDNESDAY July 13		Breakfast 7:30 a.m. – 8:30 a.m.	Partner-Hosted User Group Meetings 8:30 a.m. – 11:45 a.m.				
	National Harbor 5K Fun Run/Walk 7:00 a.m. – 8:00 a.m.		Breakout Sessions 8:30 a.m. – 10:00 a.m.		Breakout Sessions 10:15 a.m. – 11:45 a.m.		Lunch and Trade Show 12:00 p.m. – 1:30 p.m.
						Trade Show 10:15 a.m. – 2:30 p.m.	
			Support Center 8:00 a.m. – 3:30 p.m.				
		Registration Open 7:30 a.m. – 5:00 p.m.					
THURSDAY July 14		Breakfast 7:30 a.m. – 8:30 a.m.	Breakout Sessions 8:30 a.m. – 10:00 a.m.		Breakout Sessions 10:15 a.m. – 11:45 a.m.		
						Lunch 12:00 p.m. – 1:00 p.m.	Breakout Sessions 1:15 p.m. – 2:30 p.m.
		Support Center 8:00 a.m. – 5:30 p.m.					
		Registration Open 7:30 a.m. – 5:00 p.m.					
FRIDAY July 15		Breakfast 7:30 a.m. – 8:30 a.m.	Breakout Sessions 8:30 a.m. – 10:00 a.m.		Breakout Sessions 10:15 a.m. – 11:45 a.m.		
		Registration Open 7:30 a.m. – 11:00 a.m.					



[Register Now](#)



*Limited Selections

Learn :: Support Center

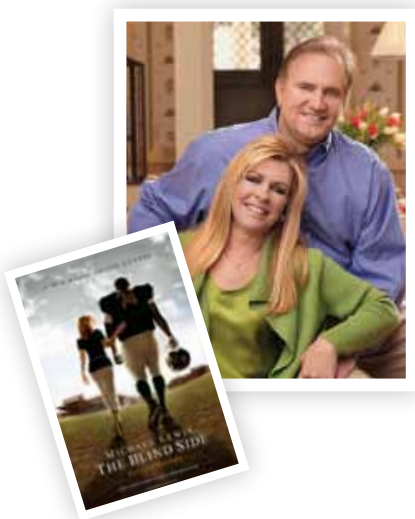
Answers to the Most Important Questions. Yours.

Conversations...not presentations. That's what you'll find at the Sage Summit Support Center. The Support Center provides a unique opportunity to go 1-on-1 with a technical expert for the Sage product you use. You decide the topic. We'll provide the straightforward advice. Have a technical issue? Wondering how to perform a task? Fire away. We may be techies but we have an uncanny ability to explain things in simple terms.

Support Center at a Glance

- 30 minute appointments
- Go 1-on-1 with a support analyst for your Sage solution
- You decide the topics
- Schedule your appointment online when you register for the conference
- Walk-up appointments welcome (subject to availability at conference)

Learn :: Keynote



Keynote and Awards Ceremony with Sean and Leigh Anne Tuohy Wednesday, July 13 | 4:00 p.m. – 5:15 p.m.

Sean and Leigh Anne Tuohy's life, as chronicled in Lewis' New York Times number one best-seller *The Blind Side*, went on to become a record-breaking Hollywood blockbuster and became the number-one opening weekend for a sports film in history. *The Blind Side* tells the story of Michael Oher, a homeless teenager turned first round draft pick NFL football player, with the support and love of an unlikely adoptive family: Sean and Leigh Anne Tuohy.

Almost two years after *The Blind Side* burst onto the scene, breaking box office records and inspiring individuals nationwide, Sean and Leigh Anne continue to make an impact. In July 2010, the couple released their *New York Times* best-seller, *In a Heartbeat: Sharing the Power of Cheerful Giving*, and established their charity, *Making it Happen*. Through both projects, Sean and Leigh Anne continue their mission to inspire hope, ignite generosity, and make it happen for the deserving, but underserved youth.

At the podium, Sean and Leigh Anne share their personal *Blind Side* observations from the perspective of dedicated parents.



Learn Breakout Sessions and Labs

Content is King

Technical sessions with teeth. Business strategy sessions with sizzle. Sage Summit is loaded with a wealth of content that will help you unlock the value of your Sage solution and meet real-world challenges. With all the labs, customer case studies, panel discussions, roundtables, and product deep dives, the challenge isn't finding something relevant or attention-grabbing—it's narrowing down your choices.

Session Listing—Build Your Schedule

In the next section we've provided a schedule of sessions. This snapshot of the conference will help you start to build your conference schedule. For session abstracts and descriptions, please make a note of the session code and title and search for it using the [online Session Search tool](#). Sessions are organized into the following categories:

General Sessions (Applicable to all attendees)

Sage Accounting Solutions

Sage BusinessVision
Sage BusinessWorks
Sage DacEasy
Sage FAS Fixed Assets
Sage Peachtree
Sage Peachtree Quantum

Sage Construction and Real Estate Solutions

Sage Master Builder
Sage Timberline Enterprise
Sage Timberline Estimating
Sage Timberline Office

Sage Customer Relationship Management

Sage SalesLogix
SageCRM
SageCRM.com

Sage HR and Payroll Management

Sage Abra HRMS
Sage TimeSheet
Sage Timeslips

Sage ERP Solutions

Sage ERP Accpac
Sage ERP MAS 90
Sage ERP MAS 200
Sage ERP MAS 500
Sage ERP X3
Sage PFW ERP
Sage Pro ERP

Sage Healthcare and Practice Management

Sage Health Network
Sage HealthPro
Sage Intergy

Sage Intergy CHC
Sage Intergy EHR
Sage Intergy PACS
Sage Intergy RIS
Sage Medical Manager
Sage MedWare
Sage MENDS
Sage Transaction Services

Sage Nonprofit Solutions

Sage Fund Accounting (formerly MIP)
Sage Fundraising 50
Sage Fundraising 100
Sage Fundraising Online
Sage Grant Management
Sage Millennium



General Sessions

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	All Products	Community
3:30 p.m. – 4:45 p.m.	C-CHN01	Implementing Search Engine Optimization to Drive Leads to Your Business	Organizational Excellence		General
3:30 p.m. – 4:45 p.m.	C-GEN11	High Impact Hiring in the New Talent Landscape	Organizational Excellence		General
3:30 p.m. – 4:45 p.m.	C-HPT05	Sage Banyan: Increasing Your Return on Employee Investment Through Additional Web-Based Services	Product Showcase/Cross Sell		General
3:30 p.m. – 4:45 p.m.	C-ORG23	How Financial and Accounting Managers Can Maximize Their Value!	Organizational Excellence		General
3:30 p.m. – 4:45 p.m.	C-ORG25	Communicating Masterfully With Customers, Vendors and Colleagues: The Four Key Skill Sets Which Will Serve You Well Every Day for the Rest Of Your Life	Organizational Excellence		General

Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-CHN02	Creating Shared Vision in the Small Business	Organizational Excellence		General
8:30 a.m. – 10:00 a.m.	C-CHN05	Basics of Selling	Organizational Excellence		General
8:30 a.m. – 10:00 a.m.	C-ORG20	Lessons From Successful Businesses: How to Get Your Customers in the Mood to Buy	Organizational Excellence		General
8:30 a.m. – 10:00 a.m.	C-ORG24	How Executives and Managers Can Make Big Things Happen!	Organizational Excellence		General
10:15 a.m. – 11:45 a.m.	C-CHN03	Creating Strategy in the Small Business	Organizational Excellence		General
10:15 a.m. – 11:45 a.m.	C-GEN13	What is the Cloud and Should I Use It?	Industry Trends and Best Practices		General
10:15 a.m. – 11:45 a.m.	C-PR01	Social Media and the Customer Experience—Panel	Industry Trends and Best Practices		General
1:30 p.m. – 2:30 p.m.	C-CHN08	Marketing 202 and the New Normal: Marketing Your Organization in Today's Economy	Organizational Excellence		General
1:30 p.m. – 2:30 p.m.	C-CHN11	Understanding Emotional Triangles: A New Leadership Mental Model	Organizational Excellence		General
1:30 p.m. – 2:30 p.m.	C-GEN11	High Impact Hiring in the New Talent Landscape	Organizational Excellence		General
1:30 p.m. – 2:30 p.m.	C-HPT12	Making the Most of Metrics	Organizational Excellence		General
1:30 p.m. – 2:30 p.m.	C-ORG21	What Should I Measure? How to Identify the Items That Really Drive Business Results	Organizational Excellence		General



Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.



Hands On Lab: Hands-on sessions taught in a lab with computers.



Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.



Panel: Three or more speakers who will share experiences from different perspectives.



Bring Your Own Laptop



Thursday, July 14

Time	Code	Session Title	Learning Track	All Products	Community
8:30 a.m. – 10:00 a.m.	C-ORG26	Who Will Run Your Business When You're Gone? Developing Emerging Managers to Run Your Company	Organizational Excellence		General
10:15 a.m. – 11:45 a.m.	C-CHN07	Will, Skill and Drill: How to Sell More Than You Ever Thought Possible	Organizational Excellence		General
10:15 a.m. – 11:45 a.m.	C-CHN09	Turning Your Customers' Experience Into a Competitive Advantage	Organizational Excellence		General
10:15 a.m. – 11:45 a.m.	C-GEN12	Recruiting Boot Camp: Create a Compelling Job Ad That Really Gets Results!	Organizational Excellence		General
10:15 a.m. – 11:45 a.m.	C-HPT15	The Care and Feeding of Employees	Organizational Excellence		General
1:15 p.m. – 2:30 p.m.	C-CHN04	Project Initiation: How to Properly Initiate a Project in a Small Business	Organizational Excellence		General
1:15 p.m. – 2:30 p.m.	C-HPT11	Connectivity is King: Mobile Business Solutions for a Mobile World	What's New and Product Futures		General
1:15 p.m. – 2:30 p.m.	C-PCH06	Take Your Business Online: A Practical, How-to Session to Help Grow Your Business	Industry Trends and Best Practices		General
1:15 p.m. – 2:30 p.m.	C-SPN10	Beyond the Buzz: How to Leverage Mobility Now to Drive Results	Industry Trends and Best Practices		General
3:00 p.m. – 4:15 p.m.	C-CHN10	In Defense of Business	Organizational Excellence		General
3:00 p.m. – 4:15 p.m.	C-HPT10	Connected Services: How to Leverage the Web and Mobility to Enhance On-Premise Solutions	What's New and Product Futures		General
4:30 p.m. – 5:30 p.m.	C-CHN06	Customer Panel: Developing an Internal ROI Document	Organizational Excellence		General
4:30 p.m. – 5:30 p.m.	C-ORG27	Developing Future Talent: Hiring, Developing, and Keeping "High Potentials"	Organizational Excellence		General



Please note: The session schedule is subject to change without notice. Please refer to the [online Session Search tool](#) for the most up-to-date session listing with abstracts.

Sage Accounting Solutions

Sage BusinessVision Accounting, Sage BusinessWorks Accounting,
Sage DacEasy, Sage FAS Fixed Assets, Sage Peachtree, Sage Peachtree Quantum

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage BusinessVision	Sage BusinessWorks	Sage DacEasy	Sage FAS Fixed Assets	Sage Peachtree	Sage Peachtree Quantum
2:00 p.m. – 3:15 p.m.	C-ERP105	The Impact Business Intelligence Can Have on Your Bottom Line	Industry Trends and Best Practices					▲	▲
2:00 p.m. – 3:15 p.m.	C-PCH11	Integrated Manufacturing With Enterprise Features at a SMB Price Tag	Product Showcase/Cross Sell	▲	▲	▲		▲	▲
3:30 p.m. – 4:45 p.m.	C-FAS01	Starting Here, Starting Now! – An Introduction to Sage FAS Fixed Assets	Product Essentials and Intro				▲		
3:30 p.m. – 4:45 p.m.	C-FAS02	What's New and What's Next for Sage FAS Fixed Assets	What's New and Product Futures				▲		
3:30 p.m. – 4:45 p.m.	C-FAS14A	Roundtable: Tackling Your Fixed Asset Challenges With Sage FAS	Beyond the Basics				★		
3:30 p.m. – 4:45 p.m.	C-PCH10	Creating Interactive Company Dashboards Using Peachtree Business Intelligence	What's New and Product Futures					▲	▲

Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-FAS05	Basics of Conducting a Fixed Asset Inventory	Product Essentials and Intro					▲	
8:30 a.m. – 10:00 a.m.	C-FAS16	Roundtable: Share Your Sage FAS Reporting Best Practices	Beyond the Basics				★		
8:30 a.m. – 10:00 a.m.	C-PCH02	Industry Best Practices With Sage Peachtree	Beyond the Basics					★	★
10:15 a.m. – 11:45 a.m.	C-FAS13	Getting the Most Out of the New Sage FAS—Hands-on	What's New and Product Futures					■	
10:15 a.m. – 11:45 a.m.	C-PCH03	Sage Peachtree Everyday Tips and Tricks	Product Essentials and Intro					▲	▲
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell	▲	▲	▲	▲	▲	▲
1:30 p.m. – 2:30 p.m.	C-FAS03	Principles of Fixed Asset Accounting	Product Essentials and Intro				▲		
1:30 p.m. – 2:30 p.m.	C-FAS15	Roundtable: Fixed Asset Inventories	Beyond the Basics				★		
1:30 p.m. – 2:30 p.m.	C-PCH08-1	Introducing Sage Peachtree 2012 (Part 1 of 2)—Hands-on	What's New and Product Futures					■	■
2:45 p.m. – 3:45 p.m.	C-FAS08	Running Reports in Sage FAS Asset Accounting—Hands-on	Product Essentials and Intro					■	
2:45 p.m. – 3:45 p.m.	C-PCH08-2	Introducing Sage Peachtree 2012 (Part 2 of 2)—Hands-on	What's New and Product Futures					■	■



Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.



Hands On Lab: Hands-on sessions taught in a lab with computers.



Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.



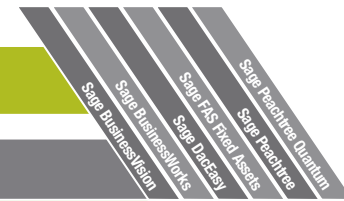
Panel: Three or more speakers who will share experiences from different perspectives.



Bring Your Own Laptop



Wednesday – Continued



Thursday, July 14

Time	Code	Session Title	Learning Track	Sage BusinessVision	Sage BusinessWorks	Sage DaaS	Sage FAS Fixed Assets	Sage Peachtree	Sage Peachtree Quantum
8:30 a.m. – 10:00 a.m.	C-FAS09	Extreme Report Makeover: Customizing Reports in Sage FAS Asset Accounting—Hands-on	Beyond the Basics					☐	
8:30 a.m. – 10:00 a.m.	C-PCH12	Experience Sage Peachtree Business Intelligence: Hands-On Lab	Product Essentials and Intro					☐ ☐	
10:15 a.m. – 11:45 a.m.	C-ERP109	Sage ERP: Finding Valuable Assets Within the Walls of Your Building	Beyond the Basics				☠		
10:15 a.m. – 11:45 a.m.	C-FAS10	Modifying Your Fixed Assets Records in Sage FAS Asset Accounting—Hands-on	Beyond the Basics				☐		
10:15 a.m. – 11:45 a.m.	C-FAS14B	Roundtable: Tackling Your Fixed Asset Challenges With Sage FAS	Beyond the Basics				☠		
10:15 a.m. – 11:45 a.m.	C-PCH07	Using Sage Peachtree to Increase Sales—Panel	Beyond the Basics					● ●	
10:15 a.m. – 11:45 a.m.	C-PCH13	Sage Peachtree Managed Payroll: Integrated, Secure, and Easy!	Product Essentials and Intro					▲ ▲	
1:15 p.m. – 2:30 p.m.	C-FAS07-1	Customizing Sage FAS Asset Accounting (Part 1 of 2)—Hands-on	Product Essentials and Intro					☐	
1:15 p.m. – 2:30 p.m.	C-FAS17	Preparing for an Audit With Sage FAS	Beyond the Basics					▲	
1:15 p.m. – 2:30 p.m.	C-PCH06	Take Your Business Online: A Practical, How-to Session to Help Grow Your Business	Industry Trends and Best Practices	☠	☠	☠	☠	☠	☠
3:00 p.m. – 4:15 p.m.	C-FAS06	Essentials of Disposing Fixed Assets—Hands-on	Beyond the Basics					☐	
3:00 p.m. – 4:15 p.m.	C-FAS07-2	Customizing Sage FAS Asset Accounting (Part 2 of 2)—Hands-on	Product Essentials and Intro					☐	
3:00 p.m. – 4:15 p.m.	C-PCH09	Learn Sage Peachtree's Hidden Secrets That Make Managing Cash Flow Easier	Beyond the Basics					☠ ☠	
4:30 p.m. – 5:30 p.m.	C-FAS04	Ask the Experts: Discussion on Sage FAS Fixed Assets—Panel	Industry Trends and Best Practices					●	
4:30 p.m. – 5:30 p.m.	C-PCH05	Get an Edge With Strategic Tools in Sage Peachtree to Help You Beat the Competition	Beyond the Basics					☠ ☠	

Friday, July 15

8:30 a.m. – 10:00 a.m.	C-FAS12	Sage FAS CIP Accounting: For Those of Us Who Make "Make" Instead of "Buy"—Hands-on	Beyond the Basics					☐	
8:30 a.m. – 10:00 a.m.	C-PCH01	Integrating Sage Peachtree With Microsoft Office	Beyond the Basics					▲ ▲	
10:15 a.m. – 11:45 a.m.	C-FAS11	How to Cover Your Assets: Sage FAS Disaster Readiness and Recovery—Hands-on	Beyond the Basics					☐	
10:15 a.m. – 11:45 a.m.	C-PCH04	Sage Peachtree Advanced Tips and Tricks	Beyond the Basics					▲ ▲	



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Sage ERP Solutions

Sage ERP Accpac, Sage ERP MAS 90, Sage ERP MAS 200, Sage ERP MAS 500, Sage ERP X3, Sage PFW ERP, Sage Pro ERP

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage PFW ERP	Sage Pro ERP
2:00 p.m. – 3:15 p.m.	C-ERP15	Sage ERP X3: The Road Ahead	What's New and Product Futures					▲		
2:00 p.m. – 3:15 p.m.	C-ERP29-1	Sage ERP MAS 90 and 200: Configuring and Troubleshooting Version 4.x (Part 1 of 2)	Systems Environment		★	★				
2:00 p.m. – 3:15 p.m.	C-ERP37	Sage ERP MAS 90 and 200: The Road Ahead	What's New and Product Futures		★	★				
2:00 p.m. – 3:15 p.m.	C-ERP50	Sage ERP MAS 500: The Road Ahead	What's New and Product Futures				▲			
2:00 p.m. – 3:15 p.m.	C-ERP52	Sage ERP MAS 500: Automating Your Allocations—An Add-On for Period-End Processing	Beyond the Basics				★			
2:00 p.m. – 3:15 p.m.	C-ERP71	Sage ERP Accpac: Product Roadmap—A Look Ahead	What's New and Product Futures	▲						
2:00 p.m. – 3:15 p.m.	C-ERP78	Sage ERP Accpac: Insight Report Writing – Intermediate to Advanced—Hands-on	Beyond the Basics	■						
2:00 p.m. – 3:15 p.m.	C-ERP94	Sage ERP Accpac: Security, Auditing, and Compliance – Oh My! (Roundtable)	Industry Trends and Best Practices	★						
2:00 p.m. – 3:15 p.m.	C-PCH11	Integrated Manufacturing With Enterprise Features at a SMB Price Tag	Product Showcase/Cross Sell						▲	▲
3:30 p.m. – 4:45 p.m.	C-ERP06	Sage ERP Accpac: Improving Supply Chain Execution With Sage ERP Accpac Suite	Product Showcase/Cross Sell	▲						
3:30 p.m. – 4:45 p.m.	C-ERP101	Sage ERP Accpac: What's New in Version 6.0	What's New and Product Futures	★						
3:30 p.m. – 4:45 p.m.	C-ERP29-2	Sage ERP MAS 90 and 200: Configuring and Troubleshooting Version 4.x (Part 2 of 2)	Systems Environment		★	★				
3:30 p.m. – 4:45 p.m.	C-ERP62	Sage ERP: SQL Server Performance Tuning and Diagnostics	Systems Environment		★	★	★	★		
3:30 p.m. – 4:45 p.m.	C-ERP84	Sage ERP Accpac: Financial Reporter Beginner to Intermediate Statement Design—Hands-On	Beyond the Basics	■						
3:30 p.m. – 4:45 p.m.	C-ERP89	Sage ERP Accpac: Customization—Using Optional Fields—Roundtable	Beyond the Basics	★						



Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.



Hands On Lab: Hands-on sessions taught in a lab with computers.



Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.



Panel: Three or more speakers who will share experiences from different perspectives.



Bring Your Own Laptop



Wednesday, July 13

Time	Code	Session Title	Learning Track								
				Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage PFW ERP	Sage Pro ERP	
8:30 a.m. – 10:00 a.m.	C-ERP04	Sage PFW: What's New in Sage PFW 2011	What's New and Product Futures								▲
8:30 a.m. – 10:00 a.m.	C-ERP07	Sage ERP Accpac: Optimize Your Service Operations for the 21st Century	Product Showcase/Cross Sell	▲							
8:30 a.m. – 10:00 a.m.	C-ERP102	Sage ERP Accpac: It's Here! Version 6.0—Hands-On	What's New and Product Futures	■							
8:30 a.m. – 10:00 a.m.	C-ERP110	Sage ERP X3: An Introduction to Sage ERP X3	Product Showcase/Cross Sell								▲
8:30 a.m. – 10:00 a.m.	C-ERP26	Sage ERP X3: What Is Missing From the Product?	Product Essentials and Intro							■	
8:30 a.m. – 10:00 a.m.	C-ERP57	Sage ERP MAS: Intelligence – Introduction—Hands-on	Product Essentials and Intro		■	■	■				
8:30 a.m. – 10:00 a.m.	C-ERP65	Sage ERP MAS: Introduction to Sage MAS Intelligence—Why You Need It	Product Essentials and Intro		■	■	■				
8:30 a.m. – 10:00 a.m.	C-ERP91	Sage ERP Accpac: Understanding the Table Structure and Data Access Methods	Beyond the Basics	▲							
8:30 a.m. – 10:00 a.m.	C-ERP92	Sage ERP Accpac: Understanding "Out-of-the-Box" Reports to Minimize Expensive Customizations	Product Essentials and Intro	■							
10:15 a.m. – 11:45 a.m.	C-ERP01	Sage Pro: What's New in Sage Pro 2010 and The Road Ahead Discussion	What's New and Product Futures								▲
10:15 a.m. – 11:45 a.m.	C-ERP08	Sage ERP MAS 500: Improving Supply Chain Execution With Sage ERP MAS 500 Suite	Product Showcase/Cross Sell								▲
10:15 a.m. – 11:45 a.m.	C-ERP103	Sage ERP Accpac: It's Here! – Version 6.0 Test Drive—Hands-on	What's New and Product Futures	■							
10:15 a.m. – 11:45 a.m.	C-ERP18	Sage ERP X3: Tips and Tricks for Customers – Basic Navigation Tips, Shortcut Keys, Left List Settings and More	Industry Trends and Best Practices								●
10:15 a.m. – 11:45 a.m.	C-ERP34	Sage ERP MAS 90 and 200: Best Practices for Credit and Collections Management	Product Essentials and Intro			■	■				
10:15 a.m. – 11:45 a.m.	C-ERP45	Sage ERP MAS 500: Customizer – Beyond the Basics—Hands-on	Beyond the Basics								■
10:15 a.m. – 11:45 a.m.	C-ERP59	Sage ERP MAS: Intelligence: Beyond Basics—Hands-On	Beyond the Basics		■	■	■				
10:15 a.m. – 11:45 a.m.	C-ERP63	Sage ERP: SQL Server Disaster Recovery and High Availability	Systems Environment	■	■	■	■	■	■		



Please note: The session schedule is subject to change without notice. Please refer to the [online Session Search tool](#) for the most up-to-date session listing with abstracts.

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Sage ERP Solutions

Sage ERP Accpac, Sage ERP MAS 90, Sage ERP MAS 200, Sage ERP MAS 500, Sage ERP X3, Sage PFW ERP, Sage Pro ERP

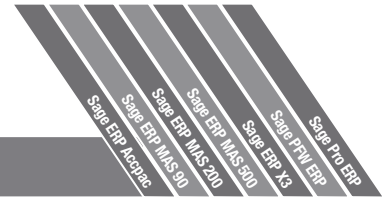
Wednesday – Continued

Time	Code	Session Title	Learning Track								
				Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage PFW ERP	Sage Pro ERP	
10:15 a.m. – 11:45 a.m.	C-ERP80	Sage ERP Accpac: Recommended Processing and Best Practices in Core Financial Modules—Roundtable	Industry Trends and Best Practices	★							
10:15 a.m. – 11:45 a.m.	C-ERP97	Sage ERP: SageCRM—Drive Increased Employee Productivity Through the Use of SageCRM	Beyond the Basics	★	★	★					
10:15 a.m. – 11:45 a.m.	C-HPT01A	What's New at Sage Employer Solutions	What's New and Product Futures	▲	▲	▲	▲	▲			
10:15 a.m. – 11:45 a.m.	C-SPN13	Are Your Clients Drowning in Paper? Catch the Wave of doc-link, Integrated Document Management for Sage	Industry Trends and Best Practices	▲	▲	▲	▲	▲			
10:15 a.m. – 11:45 a.m.	C-SPN15	Learn How to Drive More Services Engagement for Your Business With Customers Leveraging Microsoft SQL Server as a Starting Point!	What's New and Product Futures	▲	▲	▲					
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell	▲	▲	▲	▲	▲	▲	▲	▲
1:30 p.m. – 2:30 p.m.	C-ERP100	Sage ERP Accpac: Creating and Customizing Financial Statements Using the New Intelligence Report Designer	Beyond the Basics	★							
1:30 p.m. – 2:30 p.m.	C-ERP20	What's New in Version 6.2—Sage ERP X3's new embedded search engine and integration with Sage Saleslogix.	Beyond the Basics						★		
1:30 p.m. – 2:30 p.m.	C-ERP27	Sage ERP MAS 90 and 200: Productivity Tips for Multiple Key Modules	Product Essentials and Intro		★	★					
1:30 p.m. – 2:30 p.m.	C-ERP41	Sage ERP MAS 90 and 200: SageCRM—Advanced Customization Within an Integrated Environment	Beyond the Basics		★	★					
1:30 p.m. – 2:30 p.m.	C-ERP54	Sage ERP MAS 500: Achieve Operating Performance Excellence With Sage MAS Intelligence	Industry Trends and Best Practices					★			
1:30 p.m. – 2:30 p.m.	C-ERP58	Sage ERP MAS: Intelligence—Creating and Customizing Financial Statements—Hands-On	Beyond the Basics		■	■	■				
1:30 p.m. – 2:30 p.m.	C-ERP72	Sage ERP Accpac: Automating Your Payment and Credit Card Processing—Panel	What's New and Product Futures	●							
1:30 p.m. – 2:30 p.m.	C-ERP76	Sage ERP Accpac: Crystal Reports® Beginner—Hands-on	Beyond the Basics	■							
1:30 p.m. – 2:30 p.m.	C-ERP93	Sage ERP Accpac: Active Planner—An Advanced Budgeting Solution for Advanced Planning Needs	Beyond the Basics	★							
2:45 p.m. – 3:45 p.m.	C-ERP104	Sage ERP Accpac: Upgrading? When to Do it Yourself, and When to Call in an Expert	Beyond the Basics	★							
2:45 p.m. – 3:45 p.m.	C-ERP22	What's New in Version 6.2: Increase your mobility with the Sage Enterprise Webtop	What's New and Product Futures						★		
2:45 p.m. – 3:45 p.m.	C-ERP38	Sage ERP MAS 90 and 200 Business Insights Explorer: Power at Your Fingertips	Product Essentials and Intro		■	■					

 Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.	 Hands On Lab: Hands-on sessions taught in a lab with computers.	 Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.	 Panel: Three or more speakers who will share experiences from different perspectives.	 Bring Your Own Laptop
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Wednesday – Continued



Time	Code	Session Title	Learning Track	Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage PFW ERP	Sage Pro ERP
2:45 p.m. – 3:45 p.m.	C-ERP42	Sage ERP MAS 90 and 200: SageCRM—Deep Dive Into the Integration	Product Essentials and Intro		✖	✖				
2:45 p.m. – 3:45 p.m.	C-ERP105	The Impact Business Intelligence Can Have on Your Bottom Line	Industry Trends and Best Practices	▲	▲	▲	▲			
2:45 p.m. – 3:45 p.m.	C-ERP51	Sage ERP MAS 500: Business Insights Explorer—Not Business as Usual	Beyond the Basics					✖		
2:45 p.m. – 3:45 p.m.	C-ERP75	Sage ERP Accpac: Crystal Reports® Intermediate—Hands-On Lab	Beyond the Basics	■						
2:45 p.m. – 3:45 p.m.	C-ERP83	Sage ERP Accpac: Financial Reporting and Business Intelligence Product Showcase—Panel	Beyond the Basics	●						
2:45 p.m. – 3:45 p.m.	C-HPT02	Introduction to Sage Payroll	Product Showcase/Cross Sell	✖	✖	✖	✖	✖		
2:45 p.m. – 3:45 p.m.	C-SPN11	Best Practices and Technologies for Building Microsoft Excel-Based Financial Reports	Industry Trends and Best Practices		▲	▲	▲			

Thursday, July 14

8:30 a.m. – 10:00 a.m.	C-ERP03	Sage Pro/Sage PFW: Exploring Other Sage ERP Solutions and Sage Pro/Sage PFW Migration	Product Showcase/Cross Sell						✖	✖
8:30 a.m. – 10:00 a.m.	C-ERP16	Sage ERP X3: Successfully Migrating to Sage ERP X3 v6	Beyond the Basics					✖		
8:30 a.m. – 10:00 a.m.	C-ERP31	Sage ERP MAS 90 and 200: It's Crystal Clear—Getting the Most Out of Your Crystal Reports®	Beyond the Basics		✖	✖				
8:30 a.m. – 10:00 a.m.	C-ERP35	Sage ERP MAS 90 and 200: Customizer Basics and Beyond	Systems Environment		✖	✖				
8:30 a.m. – 10:00 a.m.	C-ERP36	Sage ERP MAS 90 and 200: Product Updates—Hands-on	What's New and Product Futures	■	■					
8:30 a.m. – 10:00 a.m.	C-ERP44	Sage ERP MAS 500: When the Numbers Don't Make Sense in Inventory Management	Beyond the Basics				✖			
8:30 a.m. – 10:00 a.m.	C-ERP87	Sage ERP Accpac: Planning for a Successful Deployment—Panel	Beyond the Basics	●						
8:30 a.m. – 10:00 a.m.	C-ERP95	Sage ERP Accpac: SageCRM – Advanced Customization Within an Integrated Environment B—Hands-on	Beyond the Basics	■						
8:30 a.m. – 10:00 a.m.	C-ERP99	Sage ERP Accpac: Intelligence—Why Do You Need It?	Beyond the Basics	✖						



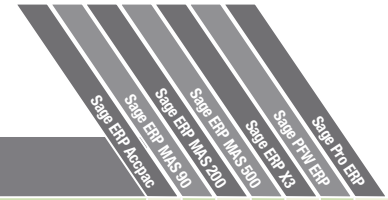
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Sage ERP Solutions

Sage ERP Accpac, Sage ERP MAS 90, Sage ERP MAS 200, Sage ERP MAS 500, Sage ERP X3, Sage PFW ERP, Sage Pro ERP

Thursday – Continued

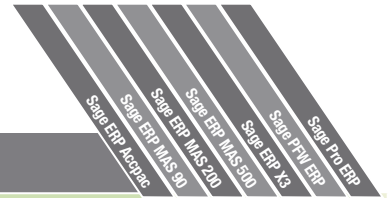


Time	Code	Session Title	Learning Track	Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage PFW ERP	Sage Pro ERP
8:30 a.m. – 10:00 a.m.	C-SPN14	Five Ways Wholesale Distributors Can Increase Sales Without Growing Operational Costs	Product Showcase/Cross Sell	▲						
10:15 a.m. – 11:45 a.m.	C-ERP106	Sage ERP Accpac: HR and Payroll Solutions for Today's Economic Reality	Beyond the Basics	★						
10:15 a.m. – 11:45 a.m.	C-ERP109	Sage ERP: Finding Valuable Assets Within the Walls of Your Building	Beyond the Basics	★	★	★	★			
10:15 a.m. – 11:45 a.m.	C-ERP11	Sage ERP MAS 90 and 200: Drowning in Paper? Go Green and Paperless	Product Showcase/Cross Sell		▲	▲				
10:15 a.m. – 11:45 a.m.	C-ERP21	What's New in Version 6.2: Increased traceability and security functionality within Sage ERP X3	Beyond the Basics					★		
10:15 a.m. – 11:45 a.m.	C-ERP30	Sage ERP MAS 90 and 200: Oops! What Did I Do and How Can I Fix It?—Solving Common Mistakes	Product Essentials and Intro		★	★				
10:15 a.m. – 11:45 a.m.	C-ERP39A	Sage ERP MAS 90 and 200: Explore the Changes Coming in v4.5—Hands-on	What's New and Product Futures		■	■				
10:15 a.m. – 11:45 a.m.	C-ERP49	Sage ERP MAS 500: Did You Know Sage MAS 500 Could Do That?	Product Essentials and Intro				★			
10:15 a.m. – 11:45 a.m.	C-ERP96	Sage ERP Accpac: SageCRM – Deep Dive on Integration—Hands-On	Beyond the Basics	■						
10:15 a.m. – 11:45 a.m.	C-ERP98	Sage ERP Accpac: Creating Interactive Company Dashboards	Beyond the Basics	★						
10:15 a.m. – 11:45 a.m.	C-HPT01B	What's New at Sage Employer Solutions	What's New and Product Futures	▲	▲	▲	▲	▲		
1:15 p.m. – 2:30 p.m.	C-ERP05	Sage PFW: Sage PFW Intelligence	Beyond the Basics						●	
1:15 p.m. – 2:30 p.m.	C-ERP12	Sage ERP MAS 90 and 200: It Isn't the Length of the Line That Matters, It's How Fast It Moves	Product Essentials and Intro		▲	▲				
1:15 p.m. – 2:30 p.m.	C-ERP24	What's New in Version 6.2: The Sales Signature Pre-setting	What's New and Product Futures					★		
1:15 p.m. – 2:30 p.m.	C-ERP48	Sage ERP MAS 500: Customize Your Views in the Sage MAS 500 DataView Context Menu—Hands-on	Beyond the Basics				■			
1:15 p.m. – 2:30 p.m.	C-ERP53	Sage ERP MAS 500: Leveraging Sage Payment Solutions and Credit Card Processing	Product Essentials and Intro				★			
1:15 p.m. – 2:30 p.m.	C-ERP60	Sage ERP MAS: Sage Financial Reporter Overview	What's New and Product Futures		★	★	★			
1:15 p.m. – 2:30 p.m.	C-ERP61	Sage ERP MAS: Getting the Most out of SageSoftwareOnline.com and Other Online Resources	Organizational Excellence		★	★	★			

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Thursday – Continued



Time	Code	Session Title	Learning Track	Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage Pro ERP	Sage Pro ERP
1:15 p.m. – 2:30 p.m.	C-ERP68	Power Excel Incorporating Sage Intelligence	Beyond the Basics		★	★	★			
1:15 p.m. – 2:30 p.m.	C-ERP74	Sage ERP Accpac: Save Money and Time by Bringing Your Payroll Processing In-House—Panel	Beyond the Basics	●						
1:15 p.m. – 2:30 p.m.	C-ERP77	Sage ERP Accpac: Bank Services—Roundtable	Beyond the Basics	★						
1:15 p.m. – 2:30 p.m.	C-ERP90	Sage ERP Accpac: Technical Tips and Tricks—Panel	Beyond the Basics	●						
3:00 p.m. – 4:15 p.m.	C-CRM09	Sage SalesLogix ERP Integration for Sage ERP MAS 90/200/500 and Sage ERP X3	Product Essentials and Intro		▲	▲	▲	▲		
3:00 p.m. – 4:15 p.m.	C-ERP02	Sage Pro: Get Creative With Data Drillers	Beyond the Basics							★
3:00 p.m. – 4:15 p.m.	C-ERP09	Sage ERP MAS 500: e-Business for Sage ERP MAS 500	Product Essentials and Intro				▲			
3:00 p.m. – 4:15 p.m.	C-ERP25	What's New in Version 6.2 – Sage ERP X3's Electronic Document Management connector and integration with Talend Open Source Data Integration.	Beyond the Basics							★
3:00 p.m. – 4:15 p.m.	C-ERP39B	Sage ERP MAS 90 and 200: Explore the Changes Coming in v4.5—Hands-on	What's New and Product Futures		■	■				
3:00 p.m. – 4:15 p.m.	C-ERP40	Sage ERP MAS 90 and 200: Payments Made Easy	Product Showcase/Cross Sell		★	★				
3:00 p.m. – 4:15 p.m.	C-ERP46	Sage ERP MAS 500: Getting Started With Data Import Manager for Sage MAS 500	Beyond the Basics					★		
3:00 p.m. – 4:15 p.m.	C-ERP56	Sage ERP MAS 90 and 200: Preparing for a Successful, Smooth Upgrade to v4.5	Systems Environment		★	★				
3:00 p.m. – 4:15 p.m.	C-ERP82	Sage ERP Accpac: Crossing Borders—Simplifying Multi-Currency and International Processing	Beyond the Basics	★						
3:00 p.m. – 4:15 p.m.	C-ERP86	Sage ERP Accpac: Intelligence (Beginner)—Hands-on	Beyond the Basics	■						
3:00 p.m. – 4:15 p.m.	C-ERP88	Sage ERP Accpac: Making the Move to a Microsoft® SQL Database®	Systems Environment	★						
4:30 p.m. – 5:30 p.m.	C-ERP108	Sage ERP: Eliminate Time Collection Hassles	Beyond the Basics	★	★	★	★			
4:30 p.m. – 5:30 p.m.	C-ERP23	What's New in Version 6.2: Digging deep into the new subcontracting functionality in Sage ERP X3	What's New and Product Futures							★
4:30 p.m. – 5:30 p.m.	C-ERP28	Sage ERP MAS 90 and 200: Influence the Design for Version 4.6	What's New and Product Futures		★	★				



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Sage ERP Solutions

Sage ERP Accpac, Sage ERP MAS 90, Sage ERP MAS 200, Sage ERP MAS 500, Sage ERP X3, Sage PFW ERP, Sage Pro ERP

Thursday – Continued

Time	Code	Session Title	Learning Track								
				Sage ERP Accpac	Sage ERP MAS 90	Sage ERP MAS 200	Sage ERP MAS 500	Sage ERP X3	Sage PFW ERP	Sage Pro ERP	
4:30 p.m. – 5:30 p.m.	C-ERP43	Sage ERP MAS 500: Keys to Success With Material Requirements Planning	Beyond the Basics						★		
4:30 p.m. – 5:30 p.m.	C-ERP64	Sage ERP: SageCRM—Creating an Excellent Customer Experience With SageCRM	Organizational Excellence	★	★	★					
4:30 p.m. – 5:30 p.m.	C-ERP67	Sage ERP MAS: Intelligence – Creating Interactive Company Dashboards—Hands-on	Beyond the Basics		☐	☐	☐				
4:30 p.m. – 5:30 p.m.	C-ERP79	Sage ERP Accpac: Simplify Multiple Company Management—Roundtable	Industry Trends and Best Practices	★							
4:30 p.m. – 5:30 p.m.	C-ERP85	Sage ERP Accpac: Intelligence (Intermediate to Advanced)—Hands-on	Beyond the Basics	☐							

Friday, July 15

8:30 a.m. – 10:00 a.m.	C-ERP10	Sage ERP MAS 90: Improving Supply Chain Execution With Sage ERP MAS 90 Suite	Product Showcase/Cross Sell		▲	▲					
8:30 a.m. – 10:00 a.m.	C-ERP107	Sage ERP MAS: HRMS Solutions for Today's Economic Reality	Beyond the Basics	★	★	★					
8:30 a.m. – 10:00 a.m.	C-ERP17	Sage ERP X3: Business Intelligence—Turning Information Into Insight	Beyond the Basics						★		
8:30 a.m. – 10:00 a.m.	C-ERP33	Sage ERP MAS 90 and 200: Customer Panel	Product Essentials and Intro	★	★						
8:30 a.m. – 10:00 a.m.	C-ERP47	Sage ERP MAS 500: Explore the Changes in Sage MAS 500 v7.4—Hands-On	What's New and Product Futures				☐				
8:30 a.m. – 10:00 a.m.	C-ERP66	Sage ERP MAS: Intelligence—Your FRX Alternative	Product Essentials and Intro	★	★	★					
10:15 a.m. – 11:45 a.m.	C-CRM20	Sage SalesLogix Roundtable: ERP Integration and SData	Beyond the Basics	★	★	★	★				
10:15 a.m. – 11:45 a.m.	C-ERP19	Sage ERP X3: Post-Implementation—Guidelines for Optimizing Your ERP System	Beyond the Basics						★		
10:15 a.m. – 11:45 a.m.	C-ERP32	Sage ERP MAS 90 and 200: Ask the Execs	Industry Trends and Best Practices	★	★						
10:15 a.m. – 11:45 a.m.	C-ERP70	Sage ERP Accpac: Introduction to Sage ERP Accpac Online – Panel	Product Essentials and Intro	●						●	●
10:15 a.m. – 11:45 a.m.	C-ERP81	Sage ERP Accpac: How to Import/Export Information—Panel	Beyond the Basics	●							

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Sage Healthcare and Practice Management

Sage Health Network, Sage HealthPro, Sage Intergy, Sage Intergy CHC, Sage Intergy EHR, Sage Intergy PACS, Sage Intergy RIS, Sage Medical Manager, Sage MedWare, Sage MENDS, Sage Transaction Services

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage Healthcare and Practice Management													
				Sage Health Care-General	Sage Health Network	Sage HealthPro	Sage Intergy PM	Sage Intergy CHC	Sage Intergy EHR	Sage Intergy PACS	Sage Intergy RIS	Sage Medical Manager	Sage MedWare	Sage MENDS	Sage Transaction Services		
3:30 p.m. – 4:45 p.m.	C-SHC02A	Regulatory Updates: 5010 and ICD10	Industry Trends and Best Practices	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲
3:30 p.m. – 4:45 p.m.	C-SHC09	Sage Intergy Practice Portal: Streamlining Your Communications With Your Patients—Hands-on	Beyond the Basics	■		■	■	■	■	■	■	■					
3:30 p.m. – 4:45 p.m.	C-SHC11	Stimulus and Meaningful Use Update: What Is Happening Now, in Stage 1 and State 2, and in the Future	Industry Trends and Best Practices	★		★		★	★	★	★	★	★				★
3:30 p.m. – 4:45 p.m.	C-SHC42	Five Ways to Get the Most From Sage Intergy	Beyond the Basics				★	★	★								

Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-SHC07	Sage Support Center Online: Value for Your Practice	Organizational Excellence	★			★	★	★	★	★	★					★
8:30 a.m. – 10:00 a.m.	C-SHC10A	Sage Intergy: What Is Ahead?	What's New and Product Futures			▲	▲	▲	▲	▲	▲						
8:30 a.m. – 10:00 a.m.	C-SHC22	Sage Intergy in a Pediatric Practice: A User Panel Discussion—Panel	Organizational Excellence	●			●		●								
8:30 a.m. – 10:00 a.m.	C-SHC39	Sage Medical Manager: An Overview of v11 Enhancements	What's New and Product Futures												▲		
10:15 a.m. – 11:45 a.m.	C-SHC03	Resolving Common Problems: Pre-Bill Errors and Resolutions	Beyond the Basics	▲			▲										
10:15 a.m. – 11:45 a.m.	C-SHC14A	Meaningful Use Measures and Sage Intergy Meaningful Use Edition: A Review of How the Sage Intergy Meaningful Use Edition Aligns With MU Criteria	Product Essentials and Intro	▲	▲	▲	▲	▲	▲					▲	▲	▲	
10:15 a.m. – 11:45 a.m.	C-SHC25	Customer Panel: Sage Intergy in a Family Practice and Internal Medicine	Organizational Excellence	●			●		●								
10:15 a.m. – 11:45 a.m.	C-SHC40	Sage Medical Manager: Using Profiles and Fees To Enhance Payment Posting and Tracking Reduced Reimbursement	Beyond the Basics												▲		
10:15 a.m. – 11:45 a.m.	C-SHC50	How to Create a Favorite Note in Five Minutes or Less	Industry Trends and Best Practices							▲							
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲
1:30 p.m. – 2:30 p.m.	C-SHC06	Resolving Common Problems: Medicare Secondary Payer, Electronic Secondary Payer, and EOB Posting	Product Essentials and Intro	★			★							★			★
1:30 p.m. – 2:30 p.m.	C-SHC18	Getting the Most out of Sage Medical Manager Practice Management With Sage Intergy Electronic Health Records	Beyond the Basics												▲		



Please note: The session schedule is subject to change without notice. Please refer to the [online Session Search tool](#) for the most up-to-date session listing with abstracts.

continued ►

Thursday – Continued

Sage Health Care—General
 Sage Health Network
 Sage HealthPro
 Sage Intergy PFM
 Sage Intergy CHC
 Sage Intergy EHR
 Sage Intergy PBCS
 Sage Intergy RIS
 Sage Medical Manager
 Sage MedWare
 Sage Transaction Services

Time	Code	Session Title	Learning Track	Sage Health Care—General	Sage Health Network	Sage HealthPro	Sage Intergy PFM	Sage Intergy CHC	Sage Intergy EHR	Sage Intergy PBCS	Sage Intergy RIS	Sage Medical Manager	Sage MedWare	Sage Transaction Services
1:15 p.m. – 2:30 p.m.	C-SHC37	Sage Intergy Tips, Tricks, and Shortcuts	Beyond the Basics					▲	▲	▲				
1:15 p.m. – 2:30 p.m.	C-SHC51	Patient Collections: Sending Rocket Ships Into Space	Industry Trends and Best Practices	▲								▲		
3:00 p.m. – 4:15 p.m.	C-SHC04	Sage Transaction Services: Near and Long Term Strategy Regarding Improvements to the Sage EDI Services	What's New and Product Futures	▲										▲
3:00 p.m. – 4:15 p.m.	C-SHC08	Product Utilization Check-up: Make Sure the Way You Use Your Sage Intergy Software Grows With Your Practice	Beyond the Basics				★	★	★					
3:00 p.m. – 4:15 p.m.	C-SHC16	Interoperability: How to Connect to Other Providers, Patients, and Information	Beyond the Basics	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲
3:00 p.m. – 4:15 p.m.	C-SHC30	Sage Medical Manager: Going Green – How to Reduce the Amount of Paper You Print From Sage Medical Manager	Beyond the Basics									▲		
4:30 p.m. – 5:30 p.m.	C-SHC05	Claim Management Tools: How to Optimize Claim and Payment Tracking	Product Essentials and Intro	▲										▲
4:30 p.m. – 5:30 p.m.	C-SHC15	Product Management Roundtable Discussion: Sage Intergy	Product Essentials and Intro				★	★	★	★	★	★		
4:30 p.m. – 5:30 p.m.	C-SHC24	Customer Panel: Sage Intergy in a Cardiology Practice	Organizational Excellence	●			●		●					
4:30 p.m. – 5:30 p.m.	C-SHC35	Found or Forgotten Features of Sage Medical Manager	Beyond the Basics									▲		

Friday, July 15

8:30 a.m. – 10:00 a.m.	C-SHC02B	Regulatory Updates: 5010 and ICD10	Industry Trends and Best Practices	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲	▲
8:30 a.m. – 10:00 a.m.	C-SHC17B	Sage Practice Analytics and Quality Measures Edition Dashboards—Hands-on	Beyond the Basics			■	■	■	■	■	■	■		
8:30 a.m. – 10:00 a.m.	C-SHC32	Sage Medical Manager: An Overview of the Roadmap for Sage Medical Manager and Roundtable Discussion	What's New and Product Futures									▲		
8:30 a.m. – 10:00 a.m.	C-SHC43	Implementing a Patient-Centered Medical Home—Panel	Industry Trends and Best Practices	●			●		●			●		
10:15 a.m. – 11:45 a.m.	C-SHC01A	Optimize Your Practice With Electronic Data Interchange Services to Reduce Expenses and Maximize Revenues	Organizational Excellence	▲	▲	▲		▲	▲	▲	▲		▲	▲
10:15 a.m. – 11:45 a.m.	C-SHC10B	Sage Intergy: What Is Ahead?	What's New and Product Futures			▲	▲	▲	▲	▲				
10:15 a.m. – 11:45 a.m.	C-SHC26	Customer Panel: Sage Intergy in an OB/GYN Practice	Organizational Excellence	●			●		●					
10:15 a.m. – 11:45 a.m.	C-SHC31	Sage Medical Manager Reports: Some of Your Most Common Sage Medical Manager Report Questions Answered	Beyond the Basics									▲		



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Sage Construction and Real Estate Solutions

Sage Master Builder, Sage Timberline Enterprise,
Sage Timberline Estimating, Sage Timberline Office

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage Master Builder	Sage Timberline Office	Sage Timberline Estimating	Sage Timberline Enterprise
2:00 p.m. – 3:15 p.m.	C-CRE03A	Sage Estimating: Today and Tomorrow	What's New and Product Futures	▲	▲		
2:00 p.m. – 3:15 p.m.	C-CRE13	FASB Changes Revenue Recognition Rules: Understanding the Impact to Your Construction Business (Part 1 of 2)	Industry Trends and Best Practices	▲	▲	▲	
2:00 p.m. – 3:15 p.m.	C-STO16-1	Introduction to Sage Timberline Office Inquiry Designer (Part 1 of 2)	Product Essentials and Intro	▲			
2:00 p.m. – 3:15 p.m.	C-STO18-1	Sage Timberline Office Payroll Formulas—Hands-On (Part 1 of 2)	Beyond the Basics	■			
2:00 p.m. – 3:15 p.m.	C-STO20	Sage Timberline Office Report Designer – Beyond the Basics: Accumulating Functions—Hands-On	Beyond the Basics	■			
3:30 p.m. – 4:45 p.m.	C-CRE05	Digital Take-Off Solutions for Sage Estimating	Product Showcase/Cross Sell	▲	▲		
3:30 p.m. – 4:45 p.m.	C-CRE17	Social Media and Marketing: What's All the Fuss About?	Industry Trends and Best Practices	▲	▲		
3:30 p.m. – 4:45 p.m.	C-MBR22	Understanding How Revenue Recognition Rule Changes Impact Your Use of Sage Master Builder (Part 2 of 2)	Beyond the Basics	▲			
3:30 p.m. – 4:45 p.m.	C-STO10	A Look Ahead: Sage Timberline Office Futures	What's New and Product Futures	▲			
3:30 p.m. – 4:45 p.m.	C-STO16-2	Introduction to Sage Timberline Office Inquiry Designer Lab (Part 2 of 2)—Hands-on	Product Essentials and Intro	■			
3:30 p.m. – 4:45 p.m.	C-STO18-2	Sage Timberline Office Payroll Formulas (Part 2 of 2)—Hands-on	Beyond the Basics	■			
3:30 p.m. – 4:45 p.m.	C-STO29	Understanding How Revenue Recognition Rule Changes Impact Your Use of Sage Timberline Office (Part 2 of 2)	Beyond the Basics	▲			

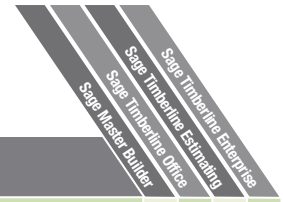
Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-CRE02-1	Database Fundamentals: Create and Modify a Database (Part 1 of 3) Hands-on	Product Essentials and Intro	■	■		
8:30 a.m. – 10:00 a.m.	C-CRE12	Economic Outlook for the Construction Industry	Industry Trends and Best Practices	▲	▲	▲	
8:30 a.m. – 10:00 a.m.	C-CRE27	Financial Reporting for Challenging Economic Times—Hands-On	Beyond the Basics	■	■		
8:30 a.m. – 10:00 a.m.	C-CRE30	Showcasing Sage Standard and Extended Estimating	Product Showcase/Cross Sell	▲	▲		
8:30 a.m. – 10:00 a.m.	C-CRE33	Sage Estimating and QTO Integration	Beyond the Basics	▲	▲		

 Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.	 Hands On Lab: Hands-on sessions taught in a lab with computers.	 Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.	 Panel: Three or more speakers who will share experiences from different perspectives.	 Bring Your Own Laptop
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Wednesday – Continued



Time	Code	Session Title	Learning Track	Sage Master Builder	Sage Timberline Office	Sage Timberline Estimating	Sage Timberline Enterprise
8:30 a.m. – 10:00 a.m.	C-STE13	Using Sage Timberline Enterprise Report Designer to Make Common Report Modifications—Hands-on	Beyond the Basics				
8:30 a.m. – 10:00 a.m.	C-STO11-1A	Crystal Reports® for Sage Timberline Office: Getting Started (Part 1 of 3)—Hands-on	Beyond the Basics				
10:15 a.m. – 11:45 a.m.	C-CRE02-2	Database Fundamentals: Working With Formulas and Assemblies (Part 2 of 3)—Hands-on	Product Essentials and Intro				
10:15 a.m. – 11:45 a.m.	C-CRE16	Managing Risk in Your Construction Business	Industry Trends and Best Practices				
10:15 a.m. – 11:45 a.m.	C-CRE19	Taking Advantage of New Document Management Features	Beyond the Basics				
10:15 a.m. – 11:45 a.m.	C-CRE32	Showcasing Project Management	Product Showcase/Cross Sell				
10:15 a.m. – 11:45 a.m.	C-MBR10	A Look Ahead: Sage Master Builder Futures	What's New and Product Futures				
10:15 a.m. – 11:45 a.m.	C-MBR11	Designing Reports in Sage Master Builder Lab (Part 1 of 3)—Hands-on	Product Essentials and Intro				
10:15 a.m. – 11:45 a.m.	C-STE10	A Look Ahead: Sage Timberline Enterprise Futures	What's New and Product Futures				
10:15 a.m. – 11:45 a.m.	C-STO11-2A	Crystal Reports® for Sage Timberline Office: Getting the Information You Want on Your Reports (Part 2 of 3)—Hands-on	Beyond the Basics				
1:30 p.m. – 2:30 p.m.	C-CRE02-3	Database Fundamentals: Managing Your Database (Part 3 of 3)—Hands-on	Product Essentials and Intro				
1:30 p.m. – 2:30 p.m.	C-CRE08	How BIM (Building Information Modeling) Is Being Used to Improve the Entire Construction Life Cycle (Part 1 of 2)	Industry Trends and Best Practices				
1:30 p.m. – 2:30 p.m.	C-CRE10	Building Your Project Backlog Through Business Development (Part 1 of 2)	Industry Trends and Best Practices				
1:30 p.m. – 2:30 p.m.	C-CRE29	Showcasing Sage Master Builder	Product Showcase/Cross Sell				
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell				
1:30 p.m. – 2:30 p.m.	C-MBR12	Designing Reports in Sage Master Builder Lab (Part 2 of 2)—Hands-on	Product Essentials and Intro				
1:30 p.m. – 2:30 p.m.	C-STO11-3A	Crystal Reports® for Sage Timberline Office: Organizing Report Information and Printing Reports (Part 3 of 3)—Hands-on	Beyond the Basics				
1:30 p.m. – 2:30 p.m.	C-STO15-1A	Introduction to ODBC (Part 1 of 2)	Beyond the Basics				
1:30 p.m. – 2:30 p.m.	C-STO17-1	Sage Timberline Office Beginning Report Designer (Part 1 of 2)	Product Essentials and Intro				
1:30 p.m. – 2:30 p.m.	C-STO23	Using Sage Timberline Payroll to Manage Certified Jobs	Beyond the Basics				



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Sage Construction and Real Estate Solutions

Sage Master Builder, Sage Timberline Enterprise,
Sage Timberline Estimating, Sage Timberline Office

Wednesday – Continued



Time	Code	Session Title	Learning Track			
2:45 p.m. – 3:45 p.m.	C-CRE04	When the Going Gets Tough, Where Do You Find Help?	Organizational Excellence	▲	▲	▲
2:45 p.m. – 3:45 p.m.	C-CRE09	BIM (Building Information Modeling): How to Get Started With Sage Timberline Office (Part 2 of 2)	Industry Trends and Best Practices		▲	▲
2:45 p.m. – 3:45 p.m.	C-MBR13	Designing Reports in Sage Master Builder Lab (Part 3 of 3)—Hands-on	Product Essentials and Intro	■		
2:45 p.m. – 3:45 p.m.	C-ST012	Crystal Reports® for Sage Timberline Office: Beyond the Basics – Create a Drill-Down Report—Hands-on	Beyond the Basics		■	
2:45 p.m. – 3:45 p.m.	C-ST015-2A	Introduction to ODBC (Part 2 of 2)—Hands-on	Beyond the Basics		■	
2:45 p.m. – 3:45 p.m.	C-ST017-2	Sage Timberline Office Beginning Report Designer Lab (Part 2 of 2)—Hands-on	Product Essentials and Intro		■	

Thursday, July 14

8:30 a.m. – 10:00 a.m.	C-CRE01-1	Estimate Fundamentals (Part 1 of 4)—Hands-on	Product Essentials and Intro		■	■
8:30 a.m. – 10:00 a.m.	C-CRE06	Estimating Standard and Estimating Extended Tips and Tricks	Beyond the Basics		▲	▲
8:30 a.m. – 10:00 a.m.	C-CRE07	Are You Losing Time and Money on Your Projects? (Part 1 of 2)	Industry Trends and Best Practices	▲	▲	▲
8:30 a.m. – 10:00 a.m.	C-CRE21	Sage CRE Industry Solutions Showcase: Mobile Service Management Solutions	Product Showcase/Cross Sell		●	●
8:30 a.m. – 10:00 a.m.	C-CRE31	Showcasing Sage Timberline Office	Product Showcase/Cross Sell		▲	▲
8:30 a.m. – 10:00 a.m.	C-MBR15	Using Sage Master Builder Form Design to Make Lasting Impressions (Part 1 of 2)—Hands-on	Beyond the Basics		▲	
8:30 a.m. – 10:00 a.m.	C-ST019	Sage Timberline Office Report Designer – Beyond the Basics: Date Functions—Hands-On	Beyond the Basics		■	
10:15 a.m. – 11:45 a.m.	C-CRE01-2	Estimate Fundamentals (Part 2 of 4)—Hands-on	Product Essentials and Intro		■	■
10:15 a.m. – 11:45 a.m.	C-CRE03B	Sage Estimating: Today and Tomorrow	What's New and Product Futures		▲	▲
10:15 a.m. – 11:45 a.m.	C-CRE25	Sage CRE Industry Solutions Showcase: Document Management and Approval Routing Solutions	Product Showcase/Cross Sell		●	●
10:15 a.m. – 11:45 a.m.	C-CRE26	Showcasing Sage Timberline Enterprise	Product Showcase/Cross Sell			▲
10:15 a.m. – 11:45 a.m.	C-CRE28	Sage Timberline Office: Did You Know...?	Beyond the Basics		▲	▲
10:15 a.m. – 11:45 a.m.	C-MBR16	Using Sage Master Builder Form Design to Make Lasting Impressions (Part 2 of 2)—Hands-on	Beyond the Basics		■	

Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.	Hands On Lab: Hands-on sessions taught in a lab with computers.	Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.	Panel: Three or more speakers who will share experiences from different perspectives.	Bring Your Own Laptop
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Thursday – Continued



Time	Code	Session Title	Learning Track				
10:15 a.m. – 11:45 a.m.	C-MBR21	Keeping Your Projects on Track With Sage Master Builder Project Management (Part 2 of 2)	Industry Trends and Best Practices	▲			
10:15 a.m. – 11:45 a.m.	C-STO28	Keeping Your Projects on Track With Sage Timberline Office Project Management (Part 2 of 2)	Industry Trends and Best Practices		▲		
1:15 p.m. – 2:30 p.m.	C-CRE01-3	Estimate Fundamentals (Part 3 of 4)—Hands-on	Product Essentials and Intro		■	■	
1:15 p.m. – 2:30 p.m.	C-CRE15	Making and Accepting Electronic Payments: Learn How to Get Paid Faster and Pay Your Vendors More Efficiently	Industry Trends and Best Practices	▲	▲		▲
1:15 p.m. – 2:30 p.m.	C-CRE22	Sage CRE Industry Solutions Showcase: Alerting and Advanced Reporting Solutions	Product Showcase/Cross Sell	●	●	●	●
1:15 p.m. – 2:30 p.m.	C-CRE34	Transform Your Cost History Into a Strategic Corporate Asset	Industry Trends and Best Practices		▲	▲	
1:15 p.m. – 2:30 p.m.	C-MBR17	Using Sage Master Builder to Manage Certified Jobs	Beyond the Basics	▲			
1:15 p.m. – 2:30 p.m.	C-STE11-1	Handling Sage Timberline Enterprise Preventive Maintenance Agreements (Part 1 of 2)—Hands-on	Beyond the Basics				■
1:15 p.m. – 2:30 p.m.	C-STO13	Crystal Reports® for Sage Timberline Office: Beyond the Basics – Using Subreports—Hands-on	Beyond the Basics		■		
1:15 p.m. – 2:30 p.m.	C-STO15-1B	Introduction to ODBC (Part 1 of 2)	Beyond the Basics		▲		
3:00 p.m. – 4:15 p.m.	C-CRE01-4	Estimate Fundamentals (Part 4 of 4)—Hands-on	Product Essentials and Intro		■	■	
3:00 p.m. – 4:15 p.m.	C-CRE14	How Healthy Is Your Construction Business?: Use Business Intelligence to Find Out (Part 1 of 2)	Industry Trends and Best Practices	▲	▲		▲
3:00 p.m. – 4:15 p.m.	C-CRE18	The U.S. Green Building Market: Don't Get Left Behind (Part 1 of 2)	Industry Trends and Best Practices	▲	▲		▲
3:00 p.m. – 4:15 p.m.	C-CRE23	Sage CRE Industry Solutions Showcase: Residential Builder Solutions	Product Showcase/Cross Sell		●	●	●
3:00 p.m. – 4:15 p.m.	C-MBR14	Taking Advantage of Sage Master Builder Versions 16 and 17 Enhancements	Product Essentials and Intro	▲			
3:00 p.m. – 4:15 p.m.	C-STE11-2	Handling Sage Timberline Enterprise Preventive Maintenance Agreements (Part 2 of 2)—Hands-on	Beyond the Basics				■
3:00 p.m. – 4:15 p.m.	C-STO14-1	Financial Statement Designer: Introduction (Part 1 of 2)	Product Essentials and Intro		▲		
3:00 p.m. – 4:15 p.m.	C-STO15-2B	Introduction to ODBC (Part 2 of 2)—Hands-on	Beyond the Basics		■		
4:30 p.m. – 5:30 p.m.	C-CRE24	Sage CRE Industry Solutions Showcase: Estimating Solutions to Speed Up Material Takeoffs	Product Showcase/Cross Sell		●	●	
4:30 p.m. – 5:30 p.m.	C-MBR19	Catch the Green Wave: How SMB Contractors are Adapting Their Current Business to Growth in Green Construction (Part 2 of 2)	Industry Trends and Best Practices	★			



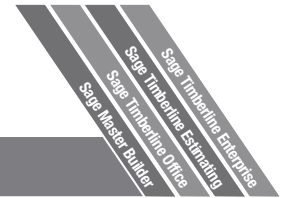
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Sage Construction and Real Estate Solutions

Sage Master Builder, Sage Timberline Enterprise,
Sage Timberline Estimating, Sage Timberline Office

Thursday – Continued



Time	Code	Session Title	Learning Track				
4:30 p.m. – 5:30 p.m.	C-MBR20	How Healthy Is Your Construction Business?: Use Sage Master Builder Business Intelligence to Find Out (Part 2 of 2)	Industry Trends and Best Practices	▲			
4:30 p.m. – 5:30 p.m.	C-STE12	Sage Timberline Enterprise Dispatch Board Tips and Tricks—Hands-on	Beyond the Basics				■
4:30 p.m. – 5:30 p.m.	C-STO11-1B	Crystal Reports® for Sage Timberline Office: Getting Started (Part 1 of 3)—Hands-on	Beyond the Basics		■		
4:30 p.m. – 5:30 p.m.	C-STO14-2	Financial Statement Designer: Create a Basic Financial Statement (Part 2 of 2)—Hands-on	Product Essentials and Intro		■		
4:30 p.m. – 5:30 p.m.	C-STO24	Catch the Green Wave: How STO Contractors are Adapting Their Current Business to Growth in Green Construction (Part 2 of 2)	Industry Trends and Best Practices	★			
4:30 p.m. – 5:30 p.m.	C-STO27	How Healthy Is Your Construction Business?: Use Sage Timberline Office Business Intelligence to Find Out (Part 2 of 2)	Industry Trends and Best Practices	▲	▲		

Friday, July 15

8:30 a.m. – 10:00 a.m.	C-CRE20	Sage CRE Industry Solutions Showcase: Mobile Time-Tracking Solutions	Product Showcase/Cross Sell	●	●	●	●
8:30 a.m. – 10:00 a.m.	C-MBR18	Sage Master Builder Report Writer Tips and Tricks—Hands-on	Beyond the Basics		■		
8:30 a.m. – 10:00 a.m.	C-STO11-2B	Crystal Reports® for Sage Timberline Office: Getting the Information You Want on Your Reports (Part 2 of 3)—Hands-on	Beyond the Basics		■		
8:30 a.m. – 10:00 a.m.	C-STO21	Sage Timberline Office Security and Sarbanes-Oxley	Beyond the Basics		▲		
8:30 a.m. – 10:00 a.m.	C-STO25	How Healthy Is Your Real Estate Business?: Using Business Intelligence to Find Out (Part 1 of 2)	Industry Trends and Best Practices		▲		
8:30 a.m. – 10:00 a.m.	C-STO30-1	Getting Re-started with Report Designer (Part 1 of 2)	Product Essentials and Intro		▲		
10:15 a.m. – 11:45 a.m.	C-STE14	Take Advantage of Sage Timberline Enterprise's Latest Features and Enhancements	Product Essentials and Intro				▲
10:15 a.m. – 11:45 a.m.	C-STO11-3B	Crystal Reports® for Sage Timberline Office: Organizing Report Information and Printing Reports (Part 3 of 3)—Hands-on	Beyond the Basics		■		
10:15 a.m. – 11:45 a.m.	C-STO22	Using Sage Timberline Office to Improve Your Forecasting of Project Costs and Profit—Hands-on	Beyond the Basics		■		
10:15 a.m. – 11:45 a.m.	C-STO26	How Healthy Is Your Real Estate Business?: Use Sage Timberline Office Business Intelligence to Find Out (Part 2 of 2)	Industry Trends and Best Practices		▲		
10:15 a.m. – 11:45 a.m.	C-STO30-2	Sage Timberline Office Beginning Report Designer Lab (Part 2 of 2)—Hands-on	Product Essentials and Intro		■		

Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.	Hands On Lab: Hands-on sessions taught in a lab with computers.	Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.	Panel: Three or more speakers who will share experiences from different perspectives.	Bring Your Own Laptop
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Sage Customer Relationship Management

Sage SalesLogix, SageCRM, SageCRM.com

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage SalesLogix	Sage CRM	SageCRM.com
2:00 p.m. – 3:15 p.m.	C-CRM01	Sage SalesLogix Product Vision and Roadmap	What's New and Product Futures	▲		
3:30 p.m. – 4:45 p.m.	C-ERP62	Sage ERP: SQL Server Performance Tuning and Diagnostics	Systems Environment		✖	
3:30 p.m. – 4:45 p.m.	C-CRM05	Powerful Email Marketing With Sage SalesLogix E-marketing	Product Essentials and Intro	▲		

Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-CRM03-1	Sage SalesLogix Customization and Integration: Scoping, Estimating, and Coding (Part 1 of 2)—Hands-on	Beyond the Basics	■		
10:15 a.m. – 11:45 a.m.	C-ERP63	Sage ERP: SQL Server Disaster Recovery and High Availability	Systems Environment		✖	
10:15 a.m. – 11:45 a.m.	C-CRM03-2	Sage SalesLogix Customization and Integration: Loading Data, SData, JavaScript, and Widgets (Part 2 of 2)—Hands-on	Beyond the Basics	■		
10:15 a.m. – 11:45 a.m.	C-CRM13	SageCRM Product Roadmap and Vision	What's New and Product Futures	▲	▲	
1:30 p.m. – 2:30 p.m.	C-CRM17	Sage SalesLogix Roundtable: The Mobile Workforce	Product Essentials and Intro		✖	
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell	▲	▲	▲
1:30 p.m. – 2:30 p.m.	C-CRM04	Sage SalesLogix Cloud	What's New and Product Futures	▲		
1:30 p.m. – 2:30 p.m.	C-CRM14	What's New in SageCRM v7.1	What's New and Product Futures		▲	▲
2:45 p.m. – 3:45 p.m.	C-ERP42	Sage ERP MAS 90 and 200: SageCRM—Deep Dive Into the Integration	Product Essentials and Intro		✖	
2:45 p.m. – 3:45 p.m.	C-CRM02	Sage SalesLogix Feature Prioritization and Feedback	What's New and Product Futures	✖		



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Sage Customer Relationship Management


Sage SalesLogix, SageCRM, SageCRM.com


Thursday, July 14

Time	Code	Session Title	Learning Track			
8:30 a.m. – 10:00 a.m.	C-CRM06	Proactive CRM With Sage SalesLogix Advanced Analytics	Beyond the Basics	▲		
10:15 a.m. – 11:45 a.m.	C-ERP96	Sage ERP Accpac: SageCRM – Deep Dive on Integration—Hands-On	Beyond the Basics		□	
10:15 a.m. – 11:45 a.m.	C-CRM07	Sage SalesLogix Web Admin and Codeless Customization	Beyond the Basics	▲		
1:15 p.m. – 2:30 p.m.	C-CRM16	Sage SalesLogix Roundtable: Migrations and Upgrades	Beyond the Basics	★		
1:15 p.m. – 2:30 p.m.	C-CRM08	Sage SalesLogix Mobile: The Anywhere Workforce	What's New and Product Futures	▲		
3:00 p.m. – 4:15 p.m.	C-CRM09	Sage SalesLogix ERP Integration for Sage ERP MAS 90/200/500 and Sage ERP X3	Product Essentials and Intro	▲		
4:30 p.m. – 5:30 p.m.	C-CRM18	Sage SalesLogix Roundtable: Social Media and the Social Customer	Industry Trends and Best Practices	★		
4:30 p.m. – 5:30 p.m.	C-CRM10	Learn to Fish: Sage SalesLogix Online Training and Self-Service Support	Product Essentials and Intro	▲		


Friday, July 15

8:30 a.m. – 10:00 a.m.	C-CRM19	Sage SalesLogix Roundtable: User Adoption	Product Essentials and Intro	★		
8:30 a.m. – 10:00 a.m.	C-CRM11	Sage SalesLogix LAN to Web Migration: Re-Creating Your Customizations in the New Web Client—Hands-on	Beyond the Basics		□	
8:30 a.m. – 10:00 a.m.	C-CRM15	SageCRM Deep Dive: Sage E-Marketing for SageCRM and the Communication Manager	Product Essentials and Intro		▲	▲
10:15 a.m. – 11:45 a.m.	C-CRM20	Sage SalesLogix Roundtable: ERP Integration and SData	Beyond the Basics	★		
10:15 a.m. – 11:45 a.m.	C-CRM12	Managing the Upgrade Process for Sage SalesLogix Web	Beyond the Basics	▲		

 **Collaborative:** Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.

 **Hands On Lab:** Hands-on sessions taught in a lab with computers.

 **Presentation:** Expert-led sessions designed to provide deep insight into product, industry, or general business topics.

 **Panel:** Three or more speakers who will share experiences from different perspectives.

 **Bring Your Own Laptop**



Sage HR and Payroll Management

Sage Abra HRMS, Sage TimeSheet, Sage Timeslips

Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage Abra HRMS	Sage TimeSheet	Sage Timeslips
2:00 p.m. – 3:15 p.m.	C-HPT03	Stepping up From Sage Abra Suite to SQL	Product Essentials and Intro			
3:30 p.m. – 4:45 p.m.	C-HPT05	Sage Banyan: Increasing Your Return on Employee Investment Through Additional Web-Based Services	Product Showcase/Cross Sell			

Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-HPT08	Market Report: HR Best-in-Class	Industry Trends and Best Practices			
10:15 a.m. – 11:45 a.m.	C-HPT01A	What's New at Sage Employer Solutions	What's New and Product Futures			
10:15 a.m. – 11:45 a.m.	C-SPN13	Are Your Clients Drowning in Paper? Catch the Wave of doc-link, Integrated Document Management for Sage	Industry Trends and Best Practices			
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell			
1:30 p.m. – 2:30 p.m.	C-HPT12	Making the Most of Metrics	Organizational Excellence			
2:45 p.m. – 3:45 p.m.	C-HPT02	Introduction to Sage Payroll	Product Showcase/Cross Sell			
2:45 p.m. – 3:45 p.m.	C-HPT04	Solutions to Improve Your Return on Employee Investment (ROE)	Beyond the Basics			

Thursday, July 14

8:30 a.m. – 10:00 a.m.	C-HPT06	Sage Employee Analytics	Beyond the Basics			
8:30 a.m. – 10:00 a.m.	C-HPT13	Extend the Value of Your Sage Abra HRMS With Innovative Sage Endorsed Solutions—Panel	What's New and Product Futures			
10:15 a.m. – 11:45 a.m.	C-ERP106	Sage ERP Accpac: HR and Payroll Solutions for Today's Economic Reality	Beyond the Basics			



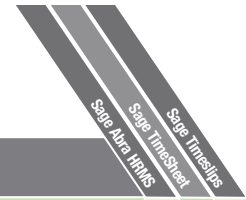
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Sage HR and Payroll Management

Sage Abra HRMS, Sage TimeSheet, Sage Timeslips

Thursday – Continued



Time	Code	Session Title	Learning Track	Sage Abra HRMS	Sage TimeSheet	Sage Timeslips
10:15 a.m. – 11:45 a.m.	C-HPT01B	What's New at Sage Employer Solutions	What's New and Product Futures	▲		
10:15 a.m. – 11:45 a.m.	C-HPT09	Technology: A Closer Look at Software as a Service (SaaS)	Systems Environment	▲		
10:15 a.m. – 11:45 a.m.	C-HPT15	The Care and Feeding of Employees	Organizational Excellence	▲	▲	▲
1:15 p.m. – 2:30 p.m.	C-HPT11	Connectivity is King: Mobile Business Solutions for a Mobile World	What's New and Product Futures	▲	▲	▲
3:00 p.m. – 4:15 p.m.	C-HPT10	Connected Services: How to Leverage the Web and Mobility to Enhance On-Premise Solutions	What's New and Product Futures	▲	▲	▲
3:00 p.m. – 4:15 p.m.	C-HPT14-1	ROEI at Your Fingertips: Employee Analytics With Crystal (Part 1 of 2)—Hands-On	Beyond the Basics	■		
4:30 p.m. – 5:30 p.m.	C-ERP108	Sage ERP: Eliminate Time Collection Hassles	Beyond the Basics	■		
4:30 p.m. – 5:30 p.m.	C-HPT07	Return on Employee Investment (ROEI)	Industry Trends and Best Practices	▲		
4:30 p.m. – 5:30 p.m.	C-HPT14-2	ROEI at Your Fingertips: Employee Analytics With Crystal (Part 1 of 2)—Hands-On	Beyond the Basics	■		

Friday, July 15

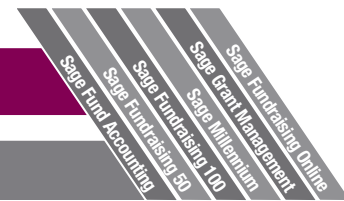
8:30 a.m. – 10:00 a.m.	C-ERP107	Sage ERP MAS: HRMS Solutions for Today's Economic Reality	Beyond the Basics	■		
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Collaborative: Interactive sessions such as roundtables, group activities, or question and answer with product experts, peers or executives.	Hands On Lab: Hands-on sessions taught in a lab with computers.	Presentation: Expert-led sessions designed to provide deep insight into product, industry, or general business topics.	Panel: Three or more speakers who will share experiences from different perspectives.	Bring Your Own Laptop
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Sage Nonprofit Solutions

Sage Fund Accounting (formerly MIP), Sage Fundraising 50, Sage Fundraising 100, Sage Fundraising Online, Sage Grant Management, Sage Millennium



Tuesday, July 12 | Customer Pre-Conference (Optional Arrival Day)

Time	Code	Session Title	Learning Track	Sage Fund Accounting	Sage Fundraising 50	Sage Fundraising 100	Sage Millennium	Sage Grant Management	Sage Fundraising Online
2:00 p.m. – 3:15 p.m.	C-NPS01	The Future of Sage Millennium	What's New and Product Futures				▲		
2:00 p.m. – 3:15 p.m.	C-NPS04A	How to Enhance Donor Loyalty	Industry Trends and Best Practices		▲		▲		
2:00 p.m. – 3:15 p.m.	C-NPS29A	The Past, Present, and Future of Sage Fund Accounting	What's New and Product Futures	▲					
2:00 p.m. – 3:15 p.m.	C-NPS32A	Sage Fund Accounting Payroll Advanced Tips and Tricks	Beyond the Basics	▲					
3:30 p.m. – 4:45 p.m.	C-NPS02	What's New in Sage Millennium?	What's New and Product Futures				▲		
3:30 p.m. – 4:45 p.m.	C-NPS03A	Using Social Media to Increase Donations	Industry Trends and Best Practices		▲		▲		
3:30 p.m. – 4:45 p.m.	C-NPS30	Sage Fund Accounting Annual Checkup	Beyond the Basics	▲					
3:30 p.m. – 4:45 p.m.	C-NPS37	Introduction to Sage Fund Accounting Employee Web Services	Product Essentials and Intro	▲					

Wednesday, July 13

8:30 a.m. – 10:00 a.m.	C-NPS03B	Using Social Media to Increase Donations	Industry Trends and Best Practices		▲		▲		
8:30 a.m. – 10:00 a.m.	C-NPS04B	How to Enhance Donor Loyalty	Industry Trends and Best Practices		▲		▲		
8:30 a.m. – 10:00 a.m.	C-NPS13	What's New in Sage Fundraising 50	What's New and Product Futures		▲				
8:30 a.m. – 10:00 a.m.	C-NPS33A	Sage Fund Accounting Importing 101—Hands-on	Beyond the Basics	■					
8:30 a.m. – 10:00 a.m.	C-NPS34A	Sage Fund Accounting Advanced Reporting Tips and Tricks	Beyond the Basics	▲					
10:15 a.m. – 11:45 a.m.	C-NPS05	Creating Custom Visual Analyzer Pages in Sage Millennium	Beyond the Basics				▲		
10:15 a.m. – 11:45 a.m.	C-NPS06	Best Practices of Prospect Management in Sage Millennium	Beyond the Basics				▲		



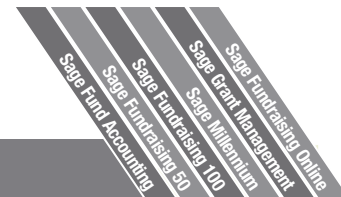
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Sage Nonprofit Solutions

Sage Fund Accounting (formerly MIP), Sage Fundraising 50, Sage Fundraising 100, Sage Fundraising Online, Sage Grant Management, Sage Millennium

Wednesday – Continued



Time	Code	Session Title	Learning Track	Sage Fund Accounting	Sage Fundraising 50	Sage Fundraising 100	Sage Millennium	Sage Grant Management	Sage Fundraising Online
10:15 a.m. – 11:45 a.m.	C-NPS35A	How to Use New Excel 2010 Features to Access Your Sage Fund Accounting Database—Hands-on	Beyond the Basics	■					
10:15 a.m. – 11:45 a.m.	C-NPS36A	Introduction to Sage Grant Management	Product Essentials and Intro		▲				▲
10:15 a.m. – 11:45 a.m.	C-NPS46	Getting Onboard With Sage Fundraising Online	Product Essentials and Intro			▲		▲	▲
1:30 p.m. – 2:30 p.m.	C-CRM21	Communicate Effectively With Your Customers With Sage E-Marketing	Product Showcase/Cross Sell		▲	▲	▲	▲	▲
1:30 p.m. – 2:30 p.m.	C-NPS07	Integrating Sage Fundraising Online and Sage Millennium	Beyond the Basics					▲	▲
1:30 p.m. – 2:30 p.m.	C-NPS08	Best Practices for Using Alerts and Advisories in Sage Millennium	Product Essentials and Intro					▲	
1:30 p.m. – 2:30 p.m.	C-NPS38	Sage Fund Accounting: Be "In-the-Know" About Your Organization's Assets	Product Essentials and Intro	▲					
1:30 p.m. – 2:30 p.m.	C-NPS47	Sage Fundraising 50 Top Ten Support Calls	Product Essentials and Intro		▲				
1:30 p.m. – 2:30 p.m.	C-NPS52A	Getting Connected in the Sage Nonprofit Community	What's New and Product Futures	▲	▲	▲	▲	▲	▲
2:45 p.m. – 3:45 p.m.	C-NPS09	Interfacing Sage Millennium With Other Systems—Panel	Systems Environment					●	
2:45 p.m. – 3:45 p.m.	C-NPS10	Best Practices for Out of the Ordinary Gifts in Sage Millennium—Panel	Product Essentials and Intro					●	
2:45 p.m. – 3:45 p.m.	C-NPS39	Sage Fund Accounting In-House Versus Outsource Payroll: See Which One Wins!	Industry Trends and Best Practices	▲					
2:45 p.m. – 3:45 p.m.	C-NPS40A	Sage Fund Accounting Bank Reconciliation Tips and Tricks	Product Essentials and Intro	▲					
2:45 p.m. – 3:45 p.m.	C-NPS51	Mastering the Solicitation Process from A-2-Z	Product Essentials and Intro		▲				

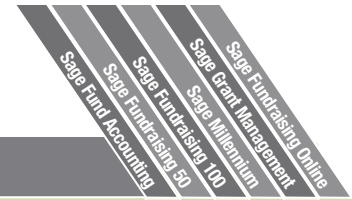
Thursday, July 14

8:30 a.m. – 10:00 a.m.	C-NPS11	Creating Report Criteria in Sage Millennium—Hands-on	Beyond the Basics						■
8:30 a.m. – 10:00 a.m.	C-NPS12	Best Practices for Using Events in Sage Millennium	Product Essentials and Intro						▲
8:30 a.m. – 10:00 a.m.	C-NPS22	Managing Your Events in Sage Fundraising 50: Best Practices—Panel	Industry Trends and Best Practices					●	

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Thursday – Continued



Time	Code	Session Title	Learning Track	Sage Fund Accounting	Sage Fundraising 50	Sage Fundraising 100	Sage Millennium	Sage Grant Management Online
8:30 a.m. – 10:00 a.m.	C-NPS41A	Sage Fund Accounting Accounts Payable Advanced Tips and Tricks—Hands-on	Beyond the Basics	■				
8:30 a.m. – 10:00 a.m.	C-NPS42A	Introduction to Payroll Processing With the Sage Fund Accounting Human Resource Management Module	Product Essentials and Intro	▲				
10:15 a.m. – 11:45 a.m.	C-NPS14	Creating and Using Express Reports, Home Page Reports, and Letters in Sage Millennium	Beyond the Basics				▲	
10:15 a.m. – 11:45 a.m.	C-NPS15	Best Practices for Using Sage Millennium Visual Analyzer in the Real World—Panel	Beyond the Basics				●	
10:15 a.m. – 11:45 a.m.	C-NPS16	A Deeper Look at Reporting Changes in Sage Fundraising 50 version 9.0	Beyond the Basics		▲			
10:15 a.m. – 11:45 a.m.	C-NPS35B	How to Use New Excel 2010 Features to Access Your Sage Fund Accounting Database—Hands-on	Beyond the Basics	■				
10:15 a.m. – 11:45 a.m.	C-NPS36B	Introduction to Sage Grant Management	Product Essentials and Intro	▲				▲
1:15 p.m. – 2:30 p.m.	C-NPS17	Using Utilities With Sage Millennium to Manage Data	Systems Environment				▲	
1:15 p.m. – 2:30 p.m.	C-NPS18	Best Practices for Managing Reports in Sage Millennium—Panel	Beyond the Basics				●	
1:15 p.m. – 2:30 p.m.	C-NPS19	Managing Your Volunteers in Sage Fundraising 50: Best Practices—Panel	Industry Trends and Best Practices		●			
1:15 p.m. – 2:30 p.m.	C-NPS43	Sage Fund Accounting Automated Data Entry Techniques – Hands-on	Product Essentials and Intro	■				
1:15 p.m. – 2:30 p.m.	C-NPS44	Sage Grant Management: Outcomes, Outputs, and Measures—Oh My!	Product Essentials and Intro	▲				▲
3:00 p.m. – 4:15 p.m.	C-NPS20	Unwrapping the Sage Millennium Gifts Table	Beyond the Basics				▲	
3:00 p.m. – 4:15 p.m.	C-NPS21	Sage Millennium Circles: How Are Sites Using Them?—Panel	Product Essentials and Intro				●	
3:00 p.m. – 4:15 p.m.	C-NPS29B	The Past, Present, and Future of Sage Fund Accounting	What's New and Product Futures	▲				
3:00 p.m. – 4:15 p.m.	C-NPS32B	Sage Fund Accounting Payroll Advanced Tips and Tricks	Beyond the Basics	▲				
3:00 p.m. – 4:15 p.m.	C-NPS45	Improving Donor Engagement Online	Industry Trends and Best Practices		▲		▲	
4:30 p.m. – 5:30 p.m.	C-NPS23	Sage Millennium v7.9 Upgrade Tips and Tricks	Beyond the Basics				▲	
4:30 p.m. – 5:30 p.m.	C-NPS24	Best Practices for Using the Advanced Data Examiner in Sage Millennium—Panel	Systems Environment				●	



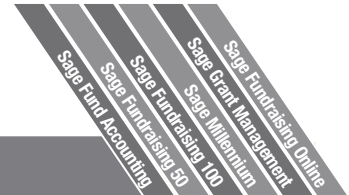
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Sage Nonprofit Solutions

Sage Fund Accounting (formerly MIP), Sage Fundraising 50, Sage Fundraising 100, Sage Fundraising Online, Sage Grant Management, Sage Millennium

Thursday – Continued



Time	Code	Session Title	Learning Track	Sage Fund Accounting	Sage Fundraising 50	Sage Fundraising 100	Sage Millennium	Sage Grant Management	Sage Fundraising Online
4:30 p.m. – 5:30 p.m.	C-NPS40B	Sage Fund Accounting Bank Reconciliation Tips and Tricks	Product Essentials and Intro	▲					
4:30 p.m. – 5:30 p.m.	C-NPS49	An Introduction to Sage Fundraising Online	Product Essentials and Intro		▲		▲		▲
4:30 p.m. – 5:30 p.m.	C-NPS52B	Getting Connected in the Sage Nonprofit Community	What's New and Product Futures	▲	▲	▲	▲	▲	▲

Friday, July 15

8:30 a.m. – 10:00 a.m.	C-NPS25	Exploration of the Top Sage Fundraising 50 Utilities	Beyond the Basics		▲				
8:30 a.m. – 10:00 a.m.	C-NPS26	Sage Millennium Prospect Management Workflow	What's New and Product Futures				▲		
8:30 a.m. – 10:00 a.m.	C-NPS27	PCI Compliance With Sage Millennium	Product Essentials and Intro				▲		
8:30 a.m. – 10:00 a.m.	C-NPS34B	Sage Fund Accounting Advanced Reporting Tips and Tricks	Beyond the Basics	▲					
8:30 a.m. – 10:00 a.m.	C-NPS41B	Sage Fund Accounting Accounts Payable Advanced Tips and Tricks—Hands-on	Beyond the Basics	■					
10:15 a.m. – 11:45 a.m.	C-NPS28	Sage Millennium Closing Session	Organizational Excellence				▲		
10:15 a.m. – 11:45 a.m.	C-NPS33B	Sage Fund Accounting Importing 101—Hands-on	Beyond the Basics	■					
10:15 a.m. – 11:45 a.m.	C-NPS42B	Introduction to Payroll Processing With the Sage Fund Accounting Human Resource Management Module	Product Essentials and Intro	▲					
10:15 a.m. – 11:45 a.m.	C-NPS50	Creative Querying With Sage Fundraising 50	Beyond the Basics		▲				

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Looking for session descriptions?

For a complete listing of session descriptions and the most up-to-date session schedule, visit the [online session search tool](#).



Network

Network Join the Conversation

The Ultimate Idea Exchange

Sage Summit is the perfect atmosphere for talking shop with peers, providing your perspective, and gaining the perspective of others. With activities like roundtables, meet-and-greet receptions, and social events, you will connect with some great folks who are eager to swap tips and discuss the best ways to overcome shared challenges.

Who you'll connect with:

- **Peers**—Folks who share the same job role, software, and challenges as you.
- **Sage employees and experts**—Product architects, support analysts, and leaders who can provide the insider perspective.
- **Sage partners and consultants**—Representatives from the Sage Partner community will be on-hand to help you identify how to solve business challenges and get more out of your Sage solution.
- **Exhibitors**—Innovative companies working with Sage to expand and enhance the power of our solutions.
- **Industry thought leaders**—Guest speakers and presenters from various media outlets, blogs, etc.

Social Media

Feed the buzz. Sage Summit helps you connect with us and with other conference attendees through various social media outlets. Friend us or follow us. We'll be engaging with attendees and providing special updates frequently.



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Register Now

Network :: Networking Activities

There's No Substitute for Face-to-Face Interaction.

Past attendees agree that one of the most beneficial aspects of Sage Summit is the opportunity to network with peers to understand the steps they took to solve challenges similar to the ones you face. That's why we've planned several networking activities throughout the conference, including:

Peer2Peer Roundtables

Various times and locations

Look for these session types that enable you to dig into product or industry topics that are essential to the day-to-day operations of your organization. It's the perfect opportunity to learn from the real-world experiences of other people who use the same software you use and face the same challenges you do.

National Harbor Crawl—Meet and Greet Receptions

Tuesday, July 12, 2011 | 5:00 p.m.–6:00 p.m.

On Tuesday evening, attendees will head to various watering holes on National Harbor to mix and mingle with likeminded folks. This is a great opportunity to make connections with peers who can relate to your job role, the product you use, and the challenges you face each day. Each product group will have its own tavern or restaurant, so connecting with peers is easy. Appetizers and drink will be provided.

National Harbor 5K Fun Run/Walk

Wednesday, July 13, 2011 | Check-in: 7:00 a.m.

The annual 5k Fun Run/Walk is your chance to head outside, get some exercise, and have some fun. Form a team or go solo.

Participants will enjoy a 3.1 mile walk, jog, or run through National Harbor. All participants will receive a t-shirt, and refreshments. [Event Details](#)

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Night at the Museum—Smithsonian Air & Space Museum Dinner Reception

Wednesday, July 13, 2011 | 7:00 p.m.–10:00 p.m.

Join us as we take over the [Smithsonian National Air and Space museum](#) for an exclusive night of fun and excitement. It's a great place to take a break from the fast pace learning and connect with peers in a relaxed environment.



Discover Trade Show

Innovation Without Limitation.

Sage Summit is your opportunity to explore solutions and services that can expand or enhance the power of your Sage solution. Whether you're in the market for a specific application, seeing what's out there to solve a challenge you're facing, or just doing some free form exploring, Sage Summit gets you in touch with software developers and vendors who are as committed to your success as we are.

- Visit over 200 booths and test-drive solutions from leading technology providers
- Learn ways to add power and functionality to your Sage solution
- Make a bee line to the Sage booth to connect with product experts
- Get exclusive discounts on products and services
- Win prizes and gifts

There's so much to do, see, ask, and learn. Get face-to-face with the experts. Get hands-on with the tools and technologies. You never know what you'll discover. Meet the [premier sponsors](#), [conference sponsors](#), and [exhibitors](#).

Trade Show Schedule

Tuesday, July 12	
10:00 a.m. – 11:00 a.m.	Welcome Hospitality Coffee Bar and Trade Show
11:00 a.m. – 12:00 p.m.	Trade Show
12:00 p.m. – 1:30 p.m.	Trade Show and Lunch
1:30 p.m. – 4:30 p.m.	Trade Show
Wednesday, July 13	
10:15 a.m. – 12:00 p.m.	Trade Show
12:00 p.m. – 1:30 p.m.	Trade Show and Lunch
1:30 p.m. – 2:30 p.m.	Trade Show



Register Now

Register : Rates and Discounts

Real Value From the Moment You Arrive.

Sage is proud to offer Sage Summit at a price that's below comparable events in the software industry. **Early Bird registration opens on March 8.** We encourage you to register early to secure reduced pricing.

Customer Days: July 12–15, 2011

Registration Type	Alumni ¹	Early Bird	Standard	Group ²	Late/Walk-In
Available Dates*	February 23 – March 7	March 8 – March 31	April 1 – July 1	March 8 – July 1	July 2 – July 15
Registration Fee (USD)	\$595/person	\$895/person	\$995/person	\$595/person	\$1,095/person

*Registration deadline is at 11:59 p.m., Eastern time

Other Discounts and Promotions

Sage is pleased to offer discounts and promotions to our valued customers. Refer to the following discounts to see if you qualify:

Sage In-Plan Support Discount³

To qualify for this discount, your company must currently be on one of the following Sage support plans:

- Sage Business Care Silver (\$100 discount)
- Sage Business Care Gold (\$200 discount)
- Sage Health Care Practice Care (\$200 discount)

Sage Partner Provided Discount⁴

Check with your local partner for further details or [contact us](#) if you are not currently aligned with a Sage authorized business partner.

Spouse/Guest Pass – Night at the Museum

Tickets for the Night at the Museum event will be sold both online and at the conference (limited number of tickets are available) for \$100 each. Sage reserves the right to charge the stated conference fee for those customers who purchase guest tickets for themselves. Please note that Sage Summit guests must be 21 years or older to attend.

Concerned about costs? Try our payment plan!

- Four easy installments
- As little as \$150/month (Summit alumni rate)
- Choose “installment plan” when prompted during registration
- Must register by March 31
- [Terms and conditions](#)

Conference Cancellation Policy

Conference cancellation requests must be submitted in writing and received on or before midnight ET Friday, June 24, 2011, to receive a refund, less a \$200 service and processing fee. Cancellation requests received after midnight ET Friday, June 24, 2011, and no-shows are not eligible for a refund. Transfer of the registration fee to subsequent years is not permitted.



¹ The Alumni rate applies to those who attended Sage Summit in the past (2005–2009) and also includes anyone within that individual's organization (even if they are not previous attendees themselves). No discount offers can be combined with the Alumni rate. Note: Sage reserves the right to validate that alumni eligibility criteria is met. ² To qualify for this rate, three or more associates must register from the same company. Group registration will be audited. If your company does not have at least three associates registered, those registrants will be notified and charged the applicable fee at the time of their original registration. Group Rate may not be combined with any other offers or discounts. ³ This discount cannot be combined with other discounts. It is offered via a Promo Code and is valid March 8 – July 15. If you are on a Sage support plan, you will receive your discount code via email. Contact infosagesummit@sage.com if you have questions. ⁴ This discount cannot be combined with other discounts. It is offered via a Promo Code and is valid March 8 – July 15.

Register :: Venue and Accommodations

Gaylord National Hotel and Convention Center

The Gaylord National Hotel and Convention Center will host the full conference all under one roof. Located on the banks of the Potomac in National Harbor, MD, just outside stunning and historic Washington, DC, Gaylord National is world renowned for first-class conference and meeting facilities and service and provides fine dining, shopping, networking areas, a business center and much more.

Sage Summit Conference Hotels and Negotiated Rates

Sage has negotiated discounted hotel rooms at the hotels listed to the right. Hotel reservations are made through the online registration process, available March 8, 2011. Register early to secure preferred accommodations.

Host Hotel:

[Gaylord National Hotel & Convention Center](#)

201 Waterfront Street
National Harbor, MD 20745
\$214 Single/Double Occupancy

Additional Hotels:

[Westin National Harbor](#)

171 Waterfront Street
National Harbor, MD 20745
\$199 Single/Double Occupancy

[Aloft Washington National Harbor](#)

156 Waterfront Street
National Harbor, MD 20745
\$189 Single/Double Occupancy

[Hampton Inn & Suites National Harbor](#)

250 Waterfront Street
National Harbor, MD 20745
\$180 Single/Double Occupancy



[Download the National Harbor complex map](#) to see locations of Sage Summit hotels in proximity to the Gaylord National Hotel and Convention Center.

Note: all hotels in the National Harbor are less than three blocks from the Gaylord National Hotel and Convention Center.



Register : Travel Information

Airport Information

The Gaylord National is just a 15-minute drive from Ronald Reagan National Airport and within a 45-minute drive from Dulles and Baltimore Washington International Airports. [View a map and driving directions from the airports.](#)

Getting to the Hotel

From the Reagan National Airport (DCA)

- Gaylord National Airport Shuttle departs every 20 minutes from the Reagan National Airport. Make your shuttle reservation at 800-258-3826 or at the SuperShuttle desk. Ticket prices are \$18 one-way, \$32 round trip.

From Dulles International Airport (IAD) or Baltimore/Washington Airport (BWI)

- SuperShuttle service is available to these major airports. Ticket price are \$43 per passenger, one-way. Make your shuttle reservation at 800-258-3826 or at the SuperShuttle desk.

Surrounding Area—National Harbor

National Harbor, home to the Gaylord National, is located just south of the Woodrow Wilson Bridge along the Capital Beltway in Prince George's County, Maryland, just 10 minutes from downtown Washington, DC. This exciting, sprawling, waterfront community is currently home to six hotels, lavish residences, a marina, scores of shops, and fine restaurants. Visit www.nationalharbor.com for details.



Sage Summit 2011

We look forward to seeing you at Sage Summit 2011.

Register today to secure preferred sessions and accommodations at:
www.SageSummit.com



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