Sage ERP MAS 90 and 200 Product Roadmap Collaborate. Innovate. Evolve.



Disclaimer

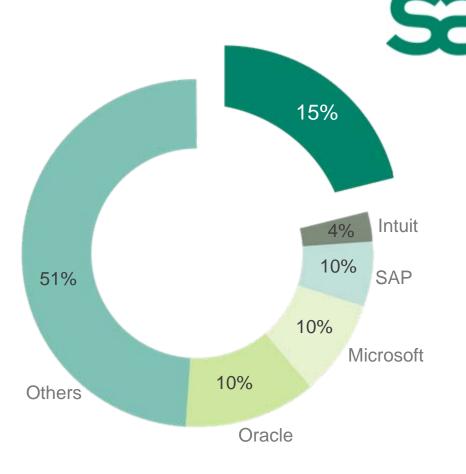
This roadmap is intended for use as a guideline and for information purposes only, and represents Sage's current view of its product direction.

The information is subject to change at any time without notice.

As Sage develops products using an Agile development methodology, any one of the milestones, features, release periods or versions could change. None of the information should be interpreted as a commitment on the part of Sage.



Sage - #1 Worldwide for SMB



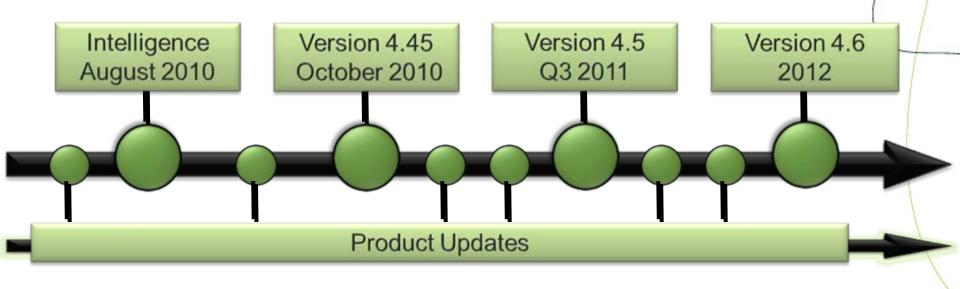
 Business Management Solutions are our Core Business

- 14,500 Employees Worldwide
- 5.7M Customers Worldwide
- 2.9M Customers North America
- 40,000 Support Calls per Day
- 1,500 Customer Purchases a Day



Source: IDC, January 2010, Worldwide ERP applications vendor shares, based on ERP revenue small business; <500 employees

Sage ERP MAS 90 and 200 Roadmap





Sage ERP MAS Intelligence

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Sage ERP MAS Intelligence

- Target Release Date: August 2010
- Sage's replacement for FRx
- Based on the familiar Microsoft Excel platform
- Includes
 - Predefined financial and operations reports for management, sales, purchases and inventory
 - Access to all modules and data (not just GL!)
 - Dashboard and trend analysis reports
 - Consolidation of multiple companies and databases
 - User-level security





Sage ERP MAS Intelligence

Modules and Licenses

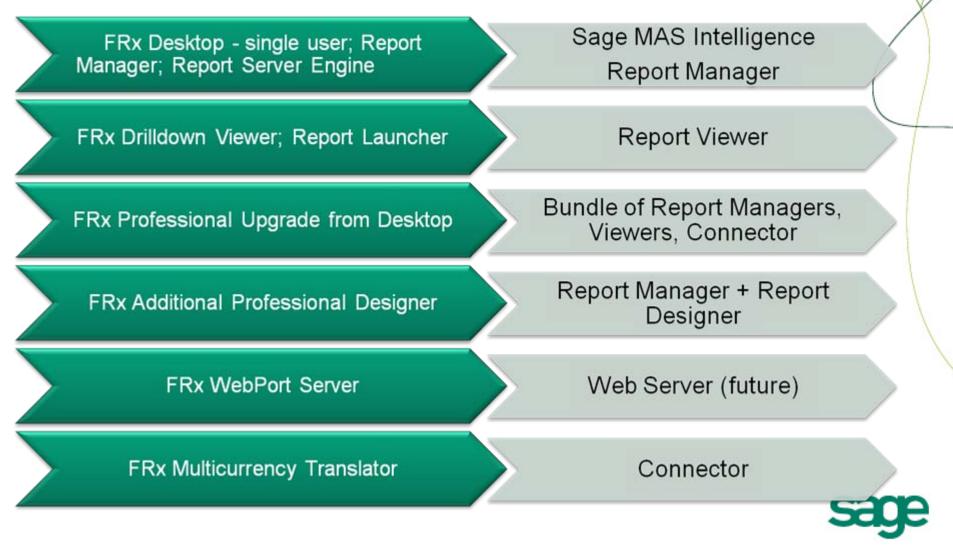
- Sage MAS Intelligence Viewer provides basic editing capabilities and drill-down functionality on existing reports
- Sage MAS Intelligence Report Manager enables users to easily create and modify reports and set user permissions
- Sage MAS Intelligence **Designer** allows for easy drag-anddrop creation of reports and analysis of what-if scenarios
- Sage MAS Intelligence Connector allows users to consolidate data from multiple companies and multiple databases



FRx Replacement Plan

- Microsoft announced retirement of FRx in 2011
- Sage will maintain compatibility with FRx up to at least V4.5
- Each on-plan Sage MAS customer will receive one free Report Manager license to replace FRx
- Customers who have purchased additional FRx Licenses and Modules will receive the module and license mix that is most comparable to what they are currently using

FRx Replacement Plan



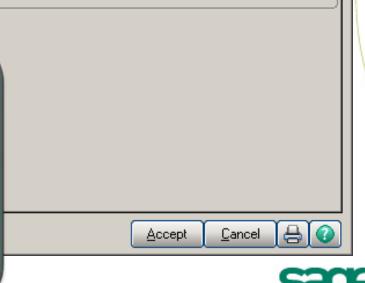
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Product Updates

🔚 Accounts Payable Options		<u>? _ ×</u>
<u>1</u> . Main <u>2</u> . Additional <u>3</u> . Entry	4. Printing <u>5</u> . History <u>6. ACH</u>	
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Value for Maintenance

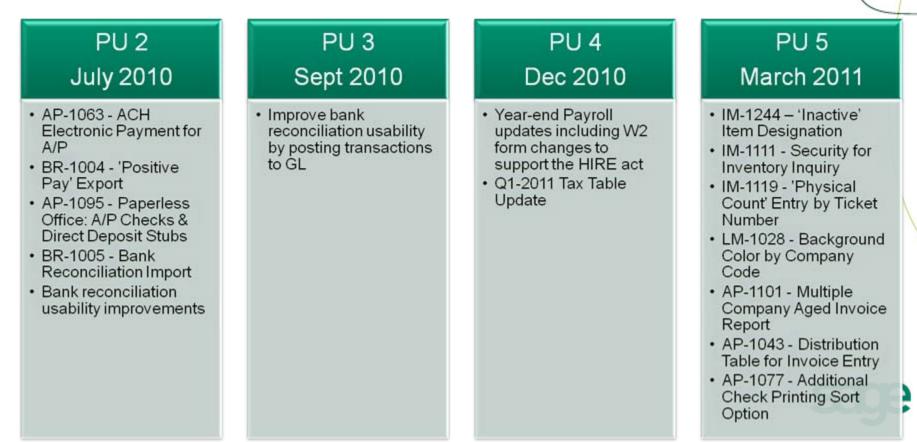
Product Updates deliver both fixes and product enhancements every 3-6 months as an ongoing valuable benefit of maintenance & support plans



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Product Updates

 In addition to defect fixes, the scheduled product updates will incorporate enhancements, including the main functionality of selected Extended Solutions titles



Product Update 2 for Version 4.4

Bank Reconciliation Improvements

- Automatically reconcile check information downloaded from your financial institution (BR-1005)
- Enforce Tighter Controls over Bank Reconciliation Adjusting Entries by controlling who is allowed to enter modifications to the Current Balance
- Enter Checks, Deposits, and Adjustments On-the-Fly through a quick link button that brings you directly into Check or Deposit and Adjustment Entry for that bank
- Conveniently Use Recalculate Outstanding Entries Totals Utility to recalculate the totals of all outstanding check, deposit, and adjustment entries that have not been marked as cleared.
- Positive Pay Export (BR-1004) helps deter check fraud by allowing your financial institution to monitor against suspicious check activity using a file you create and submit for comparison and verification
- Positive Pay Export Wizard to create the proper export file format specified by your financial institution
- Expanded Comment Field to 2048 characters to allow you to add information to track why the adjustment was made.

Product Update 2 for V4.4 cont'd

- Accounts Payable ACH Electronic Payments (AP-1063)
 - Increase your efficiencies, improve your cash management, reduce operating costs and lessen the risk of lost or stolen checks by paying vendors electronically using an ACH file created from the Accounts Payable module.
- Paperless Office Accounts Payable Checks, Extended Stubs, and Electronic Payment Remittance Advices (AP-1095)
 - Process, send and retain electronic copies of Accounts Payable checks and extended stubs, and remittance advices created for ACH Electronic Payments in PDF format. A

• Product Update Pre-Installation Scan Feature

 Utilize the Product Update Pre-Installation Scan to ensure data integrity during the installation process of Sage ERP MAS 90 and 200 4.4 Product Updates.

For a live tour of new features visit <u>www.youtube.com/user/SageUERPLearning</u>

Microsoft[®] SQL Server[®]2008

Scalable Database Platform

Combining SQL Server's high performance database platform that's reliable, scalable, and easy to manage with Sage ERP MAS 200's ease of use, simplicity, and maturity



- Target Release Date: October 2010
- V4.45 for new customers only
- Microsoft SQL Server 2008 database support for Sage MAS 200
 - Efficient and Scalable
 - Database Security
 - Scheduling Capabilities
 - Maintenance Capabilities
 - Multiple Backup Options
 - Rich Indexing Capabilities
 - Data Visibility
 - Advanced Reporting Options

- Available Modules in V4.45
 - Accounting & Financials
 - GL, AP, AR, BR, Paperless Office
 - Business Intelligence & Reporting
 - BID, BIE, Crystal Reports
 - GL Financial Reports
 - Distribution & Manufacturing
 - IM, SO, PO, Bill of Materials, Credit Card Processing by Sage Payment Solutions, BarCode, StarShip, RMA
 - Integration and Data Import
 - Visual Integrator
 - Business Objects
 - eBusiness Web Services
 - Sage Abra SQL Payroll Integration
 - Sage MAS Intelligence availability date TBD



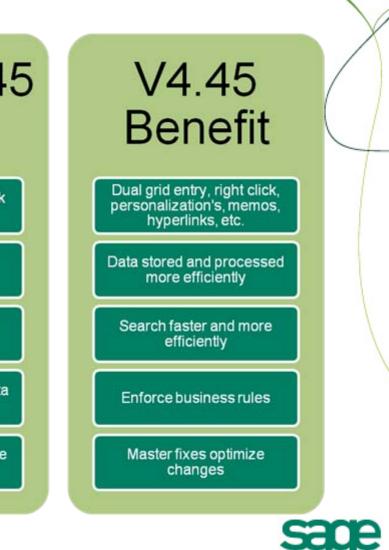


- Modules not available for SQL V4.45
 - Modules not in the New Business Framework
 - Payroll
 - Job Cost
 - Work Order
 - eBusiness Manager
 - Business Insights Reporter
 - FRx
 - F9
 - Starship Parcel
 - SageCRM Integration
 - Fixed Assets



Differences Between Sage MAS 200 SQL Editions

New V4.45 V3.x SQL SQL New Business Framework Legacy Modules Modules Normalized Schema **De-Normalized Schema** Link List Indexing Keyed Indexing Data Dictionary (Meta data No Data Dictionary driven) Base Class (Change Once No Base Class (fix at each occurrence) Fix Plenty)



Differences Between Sage MAS 200 SQL Editions

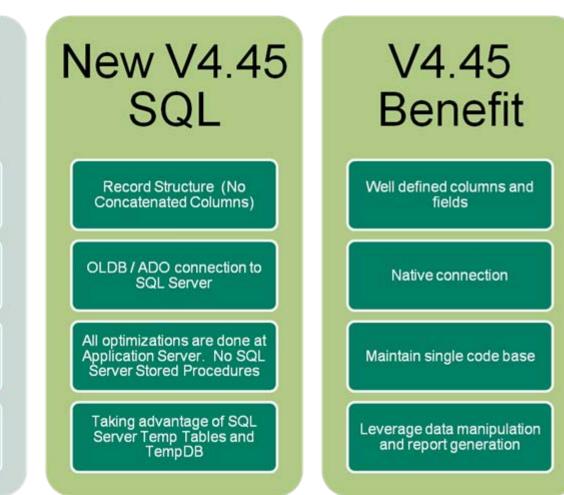
V3.x SQL

Record Structure (Concatenated Columns)

ODBC connection to SQL Server

Report optimization via SQL Server Stored Procedures

Limited usage of SQL Server Temp Tables and TempDB





Pricing

- Modules are the same price as Sage ERP MAS 200 pricing
 - Minimum 5 User Licenses
- Separate SQL Server License required
 - SQL Server Licenses available from Sage
 - Client Access License (CAL) per user \$175
 - Per Processor License (Server) for unlimited usage \$5,000
 - Or customers can use existing SQL licenses or purchase from a Microsoft SQL Server reseller



Specifications

- Supported Platforms
 - Server
 - MS SQL Server 2008 (32 & 64 bit)
 - MS Windows Server 2008 (32 & 64 bit)
 - Client
 - Windows XP
 - Windows Vista
 - Windows 7 (32 & 64 bit)
- Recommended Minimum System Configuration for Combined Sage MAS 200 Server and SQL Server
 - Operating System: Windows Server 2008 64-bit
 - Processor : Intel or AMD 64-bit Capable
 - Memory: 4 GB + 200MB per concurrent user

- Important Dates
 - Beta
 - Started July 8
 - <u>www.sagemas.com/beta</u>
 - Controlled Release
 - On Target for August

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SAGE ERP MAS 90 AND 200 V4.5

Grow Your Business in a New Way

Accelerate Growth

 Extended Enterprise Suite "merged" with Sage ERP MAS 90 and 200 to improve sales performance and customer service with integrated SageCRM

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Increase Productivity

 14 Extended Solution Titles will be incorporated to improve Payroll, Sales Order, Accounts Receivable and Purchase Order functionality



Improve Scalability

 Upgrade to SQL Server's high performance database platform for efficiency, scalability, and flexibility



sage crm	Company: American Business Futures Inc Person: Artie Johnson Sumary Quotes Orders Notes Communications Documents Tracking +++		Phone: 414 655-4707 E-mail: artie#abf.com	Co Unis *
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- Sage MAS Extended Enterprise Suite (EES) and Sage ERP MAS 90 and 200 will be "merged" in V4.5
 - Licensing and functionality of both solutions will be made available as a single product, providing the following benefits to all users of Sage ERP MAS 90 or Sage ERP MAS 200:
 - Product delivery on a single DVD with a simplified installation
 - Per-user based pricing and traditional modular pricing
 - SageCRM user licenses available as "add-ons"
 - Free single SageCRM user license bundled with V4.5
 - Sage ERP MAS Fixed Assets bundled with per-user based pricing
 - A single support contract for ERP, SageCRM and Fixed Assets
 - SageCRM 7 support
 - Multiple ERP companies mapped to a single CRM database







Increase Productivity

Integrated 14 Extended Solution titles to improve Payroll, Sales Order, Accounts Receivable and Purchase Order functionality



Functionality Enhancements in V4.5

- The main features and functionality of these select Extended Solutions titles will be incorporated:
 - Payroll
 - PR-1067 Additional Deduction Calculation Methods
 - PR-1116 Deduction Recalculation in Payroll Entry
 - PR-1015 Deduction Calculation Based On Earnings Type
 - PR-1031 Payroll Data Entry Import Utility
 - PR-1091 Enhanced Benefit Accrual
 - Sales Order
 - SO-1005 Price Level by Customer/Product Line
 - SO-1173 Item Pricing By Total Quantity
 - SO-1530 Enhanced Sales Order Integration with Job Cost
 - SO-1175 Lot/Serial Distribution Entry From Sales Order
 - SO-1489 Auto Generate Purchase Orders from S/O Entry
 - SO-1417 Maintain Split Commissions by Customer
 - SO-1354 Commission Rate Table by Salesperson/Customer/Item
 - Accounts Receivable
 - AR -1068 Customers with National Accounts
 - Purchase Order
 - PO-1020 Purchase Orders Created From Sales Orders

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Microsoft[®] SQL Server[®]2008

Scalable Database Platform

Combining SQL Server's high performance database platform that's reliable, scalable, and easy to manage with Sage ERP MAS 200's ease of use, simplicity, and maturity.



Sage ERP MAS 200 SQL V4.5

- Direct upgrade path from V4.4 ProvideX to V4.5 SQL
- Additional Modules Available in V4.5
 - Sage MAS Intelligence
 - Starship Parcel
 - SageCRM Integration
 - Fixed Assets

Beyond Version 4.5



- Regular Product Updates
- Top Customer Enhancement Requests from: <u>sagemas.com/MAS</u>_ <u>90_200_feedback</u>



- Enhancements under consideration
 - Increase length of the AP invoice number field
 - Ability to inactivate customers and vendors
 - Multiple bin locations per warehouse
 - Receive one invoice against multiple POs
 - Make PO history work like SO history
 - Expand decimal precision
 - "Undo" mistakes (e.g. reverse check) in AP and PR
 - Expanded eBusiness Web Services Create, Read, Update, and Delete for Inventory



Product Retirement Schedule

Product	Retirement
Sage MAS 90 and 200 version 3.71	Sept 30, 2010
Sage MAS 200 SQL Edition version 3.7x	June 1, 2011
Sage MAS 90 and 200 versions 4.0, 4.05, 4.1	Sept 30, 2011



Resources



- Sage University online, live, recorded, and classroom training
 - http://www.sageu.com/mas90/
- Sage MAS Community Collaborate with other users
 - <u>http://community.sagemas.com/sagemas/</u>
- Tell Us What You Think Enhancement Requests
 - <u>www.sagemas.com/MAS_90_200_feedback</u>
- Video of product enhancements
 - <u>www.youtube.com/user/SageUERPLearning</u>

